Help a Reporter: Use Visual Content in Your Media Pitches & Press Releases



Doug Simon
President & CEO
D S Simon Media
@DSSimonDoug
212.736.2727

Dougs@dssimon.com



What We Do



D S Simon Media creates and distributes video for organizations to:

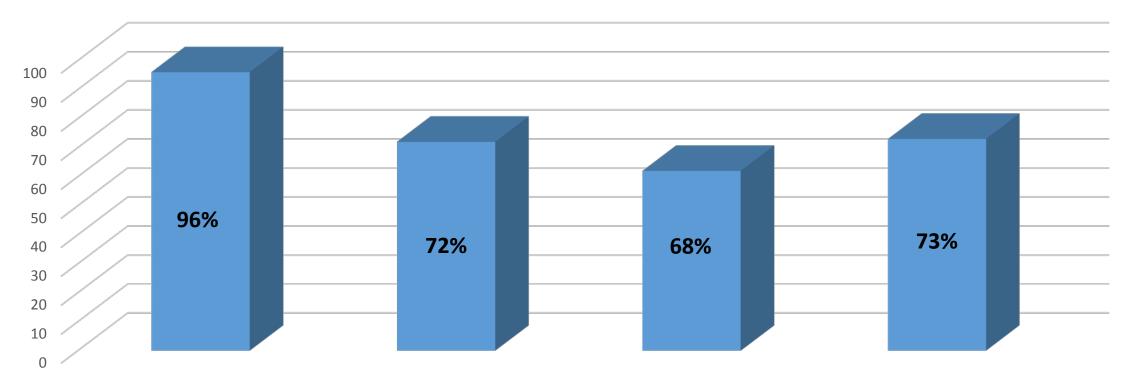
- 1. Earn coverage on TV, online and social media
- 2. Turn your leaders into media stars and influencers
- 3. Achieve communication goals through content marketing





The Power of Video

Effective use of video helps with the following:



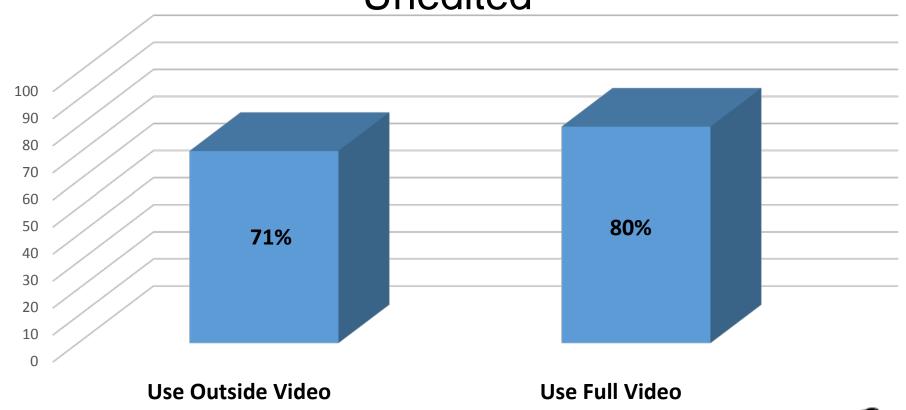
Building Brand Awareness Earning Media Coverage Selling Products & Services Internal Communications





The Power of Video

Digital Producers Use Third-Party Video Unedited









The Power of Video

- Pitch A Story
- Tell A Story
- "Gee wiz" moments
- Memorable images
- Emotion
- Humor
- Connected to Distribution/Viewership
- Spokesperson vs. Influencer







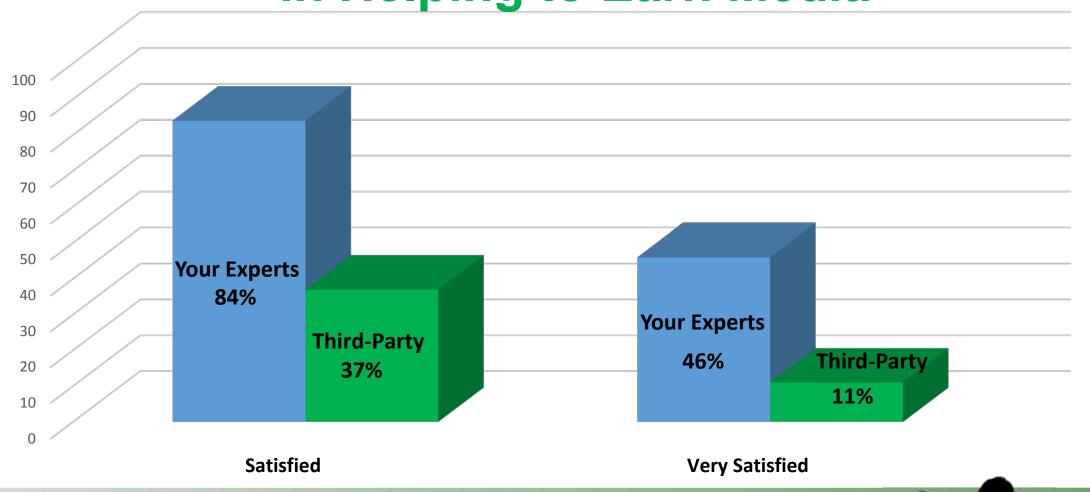
Turn Your Leaders Into Media Stars & Influencers







Your Experts Outperform Third Party Spokespeople in Helping to Earn Media









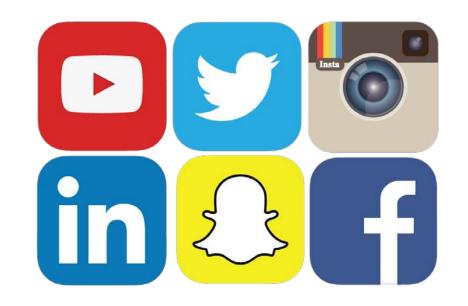
PRketing_® Media Tour

- Creating video to use in your pitch
- Media Tours Broadcast/Internet
- Custom Content
- Digital Press Conferences
- Facebook Live
- Internal Communications





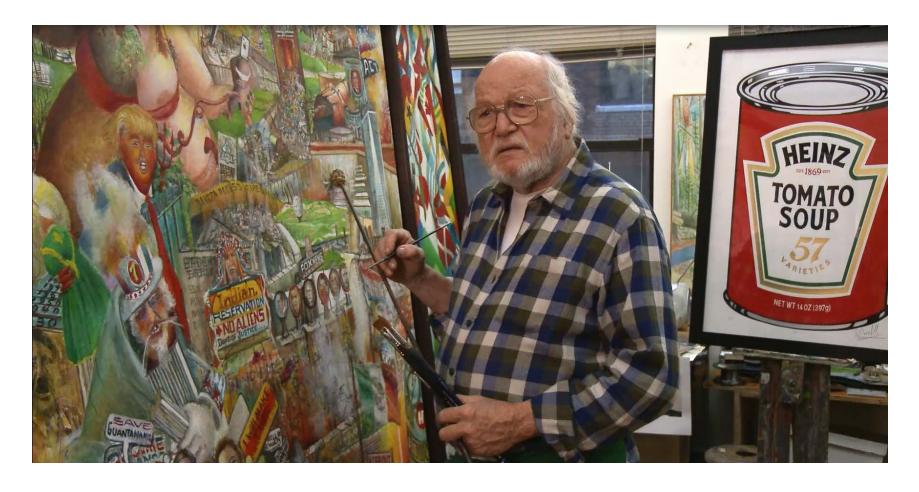
Are You Using Social to Drive Earned?







Using Video in Your Pitch







WINNER
BEST
DOCUMENTARY
MANCHESTER
FILM FESTIVAL
2016

WINNER
BEST
DOCUMENTARY
IDYLLWILD
INTERNATIONAL FESTIVAL OF CHEMA

WINNER
BEST DIRECTOR
DOCUMENTARY
IDYLLWILD
INTERNATIONAL PESTIVAL OF CHES

FOCUS ON ART AWARD Orlando Film Festival 2015 WINNER

Eleanor Roosevelt
Award for Creativity
Utopia Film Festival

official selection
Santa Fe
Film Festival

Big Apple
Film Festival

Newport Beach
Film Festival
2016





It's not what they show, it's what they don't show.

Artist-Robert Cenedella

EAVU PICTURES MASSIDE WITH CONCANNON PRODUCTIONS PRESENTS ART BASTAF



...... ADTDACTADO

ArtBastardFilm

₩ @ArtBastardFilm

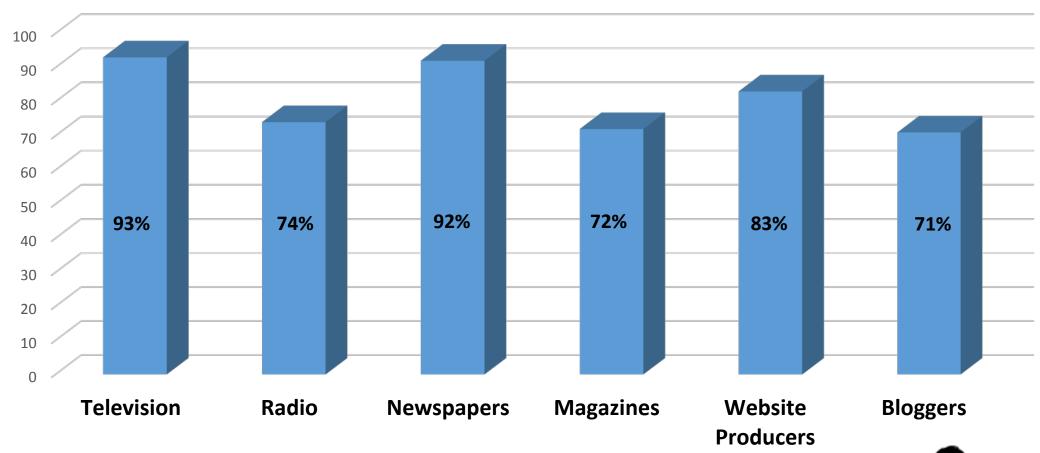








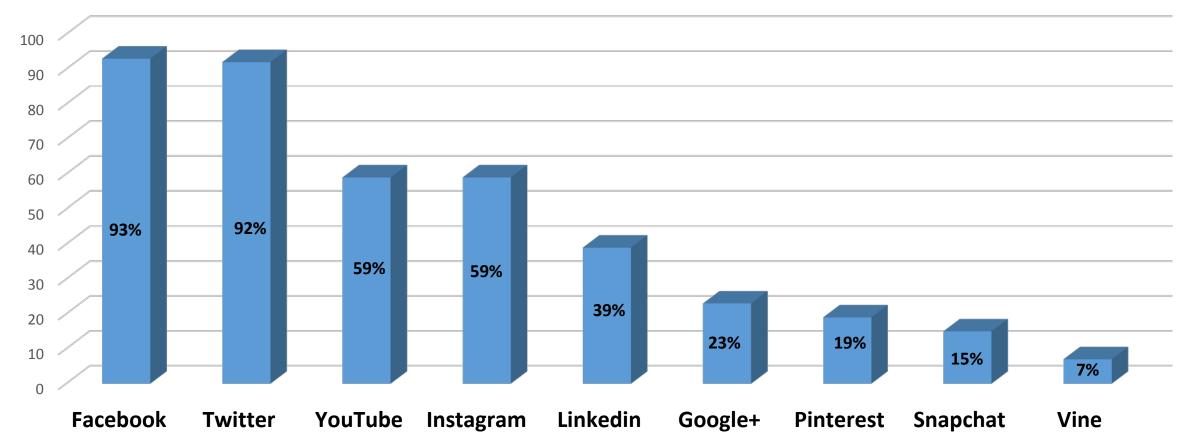
Media Outlets Are Using Social Networking Sites to Find Content







Facebook and Twitter Top the List of Social Networking Sites Journalists Use to Find Content







Big Events









0000 Whitney Museum of American Art

VISIT CALENDAR

EXHIBITIONS

COLLECTION LEARN WATCH SUPPORT

ABOUT 0

WATCH AND LISTEN

DEDICATION OF THE WHITNEY MUSEUM OF **AMERICAN ART**

SHARE



On April 30, 2015, the Whitney Museum inaugurated the opening of its new home with a dedication ceremony and ribbon-cutting teaturing First Lady Michelle Obama, Mayor Bill de Blasio, architect Renzo Plano, and Whitney leaders, as well as a performance by the Wooster Group.

New Building, About the Whitney

DOWNLOAD

MORE RELATED TO TAG: NEW BUILDING

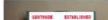
Now Playing

Up Next









Trade Shows

Creating an Influencer









Senior Analyst, Forrester Research



Media Content









Trade Show















Media Content







Forbes -

initiatives, can tap for talent as well as customers in the future.

Emerson worked with ad agency DDB Chicago to develop the campaign. Airing the ad on YouTube but also during "The Big Bang Theory," which has a similar, younger, science-geek audience and subject matter, was a natural context.

I sat down with Emerson CMO Kathy Button Bell and Green to learn more about the campaign, their mutual goals, and their novel pairing.







Media Content









Key Takeaways

- 1. The power of video
- 2. Turn your leaders into media stars and influencers
- 3. Connect content to distribution
- 4. Use social to drive earned media
- 5. Use earned to drive social









Doug Simon
President & CEO
D S Simon Media
@DSSimonDoug
212.736.2727

Dougs@dssimon.com

