# Use YouTube as Your Gateway to a Global Audience

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## Identify Your Audience





#### Identify Your Audience



- Parents
  - Play area, bathrooms
- Lifestyle/travel
  - Security checkpoints, vendors, charging stations
- Foodie
  - Restaurants
- Industry
  - Construction, runways, gates, square footage

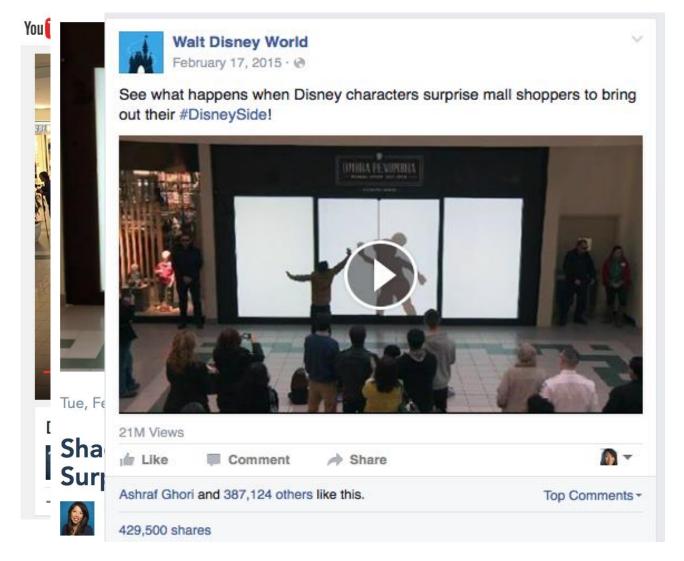
## **Distribution Strategy**





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#### **Development & Cross-Promotion**



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## **Developing & Cross-Promotion**



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## Creation on a Budget



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## Creation on a Budget

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I just returned from Shanghai, where I helped the Public Relations and Digital Marketing teams with creating, gathering, editing and distributing content and assets for the international media about the Shanghai Disney Resort. While I was there, I shot some footage on my iPhone to create a test video - an example of something we might do in the future for the Disney Parks Blog. While this video won't be published there, it provides our Global Marketing and Sales Cast Members with a peek at what we shared with Shanghai and international media, our corporate alliance and government partners, and a select group of hardcore Disney fans from China. I hope it gets you excited about our newest resort. Xie xie! (That's "thank you" in Mandarin!)



The Shanghai Disney Resort model featuring the Enchanted Storybook Castle



Himmelberg, DLR PR team





captured all the official (awesome) photos from the event



The model structure of Sweetheart Kent Phillips and Matt Stroshane, who Confectionery, the candy store that will be on Mickey Avenue



The finial on top of the Enchanted Storybook Castle (replica) will feature a peony flower, to represent China, and bursting stars, representing Disney.

- Identifying Your Audience
  - Think of it like pitching. You wouldn't pitch a business reporter the same way you'd pitch a parenting reporter.

- Creating Content on a Budget
  - —Gear suggestions ~ \$3,000:
    - Prosumer video camera that uses a chip or cards for easy download
    - Tripod
    - External microphones that use XLR connection
    - XLR cables

- Creating Content on a Budget
  - —Gear suggestions ~ \$3,000:
    - External light camera attachment (and/or lights on stands, filters)
    - Headphones/earbuds
    - Extra battery
    - Extra memory cards
    - Editing software program

- Creating Content on a Budget
  - −Gear suggestions ~ \$100
    - Your Smartphone
    - External microphone
    - Selfie stick, mini-tripod, gorilla-pod
    - Attachable lenses
    - Apps Videolicious, Magisto,
       VideoShop, WeVideo