THE **DIGITAL** SIDE OF A **CRISIS**

Peter LaMotte Senior Vice President – Chief of Digital Engagement



A FEW ASSUMPTIONS



"I assume you need the money to buy a new hat."

WE ONCE *CONTROLLED* THE MESSAGE

THAT IS NO LONGER POSSIBLE

YOU'RE NO LONGER IN CONTROL

***STOP: 0x00000001 (0x00000000, 0xF73120AE, 0xC0000008, 0xC0000000)

A problem has been detected and Windows has been shut down to prevent damage to your computer

DRIVER_IRQL_NOT_LESS_OR_EQUAL

If this is the first time you've seen this Stop error screen, restart your computer. If this screen appears again, follow these steps:

Check to make sure any new hardware or software is properly installed. If this is a new installation, ask your hardware or software manufacturer for any windows updates you might need.

If problems continue, disable or remove any newly installed hardware or software. Disable BIOS memory options such as caching or shadowing. If you need to use Safe Mode to remove or disable components, restart your computer, press F8 to select Advanced Startup Options, and then select Safe Mode.

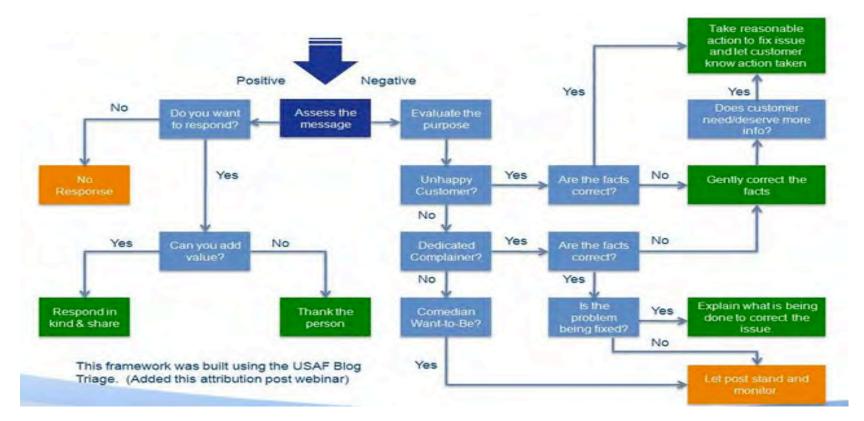
**** ABCD.SYS - Address F73120AE base at C0000000, DateStamp 36B072A3

Kernell Debugger Using: COM2 (Port Øx2F8, Baud Rate 19200) Beginning dump of physical memory Physical memory dump complete. Contact your system administrator or technical support group.

DON'T BLAME THE INTERNET



AND NOT THESE PLANS







THREATS ARE BOTH EXTERNAL



#PRNews





Follow

1/ Emil's comments at the recent dinner party were terrible and do not represent the company.

about 3 hours ago via web

ChryslerAutos

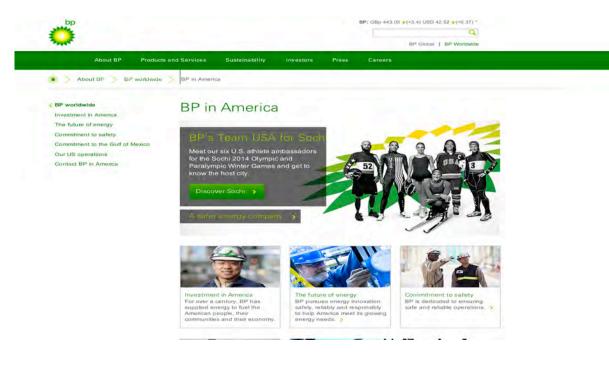
AND INTERNAL

I find it ironic that Detroit is known as the #motorcity and yet no one here knows how to fucking drive

h Reply 13 Retweet



WE **BUILD** OUR BRANDS



WHILE OTHERS DESTROY IT





BP Public Relations @BPGlobalPR 23 Jul 10 Think locally, act locally- if you don't live near the Gulf of Mexico, get on with your life. **#bpcares**

Expand



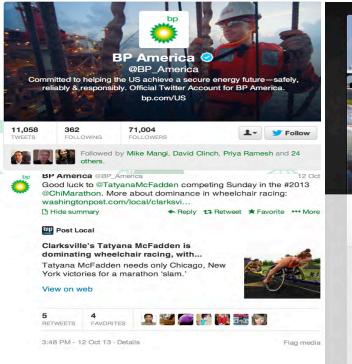
BP Public Relations @BPGlobalPR 22 Jul 10 This mess would be a lot easier to clean up if we were allowed to use slaves. #justsayin #bpcares

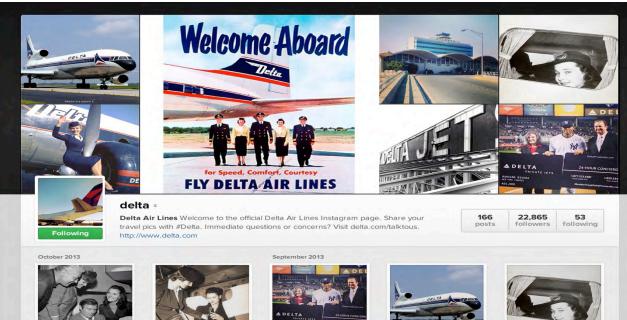
Expand





RATHER THAN **PREPARE** DURING PEACE

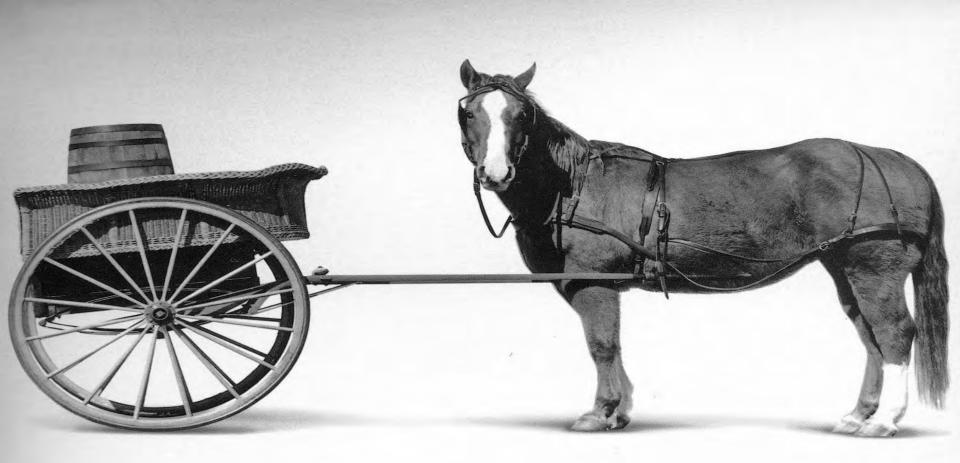




August 2013

THINK

An exploration into making the world work better



AND THINK **SMART**

SOURCES of CRISES

INTERNAL

Environmental / Accidents Lawsuits Stock Performance Merger Acquisition Management Change Whistleblowers – Wrongdoing Recall Employee Issues Labor Disputes

External

Natural Disasters Terrorist – Criminal Threat Activist Hostile Takeover Consumer Complaints Competitor Threat

SOURCES of A DIGITAL CRISES

INTERNAL

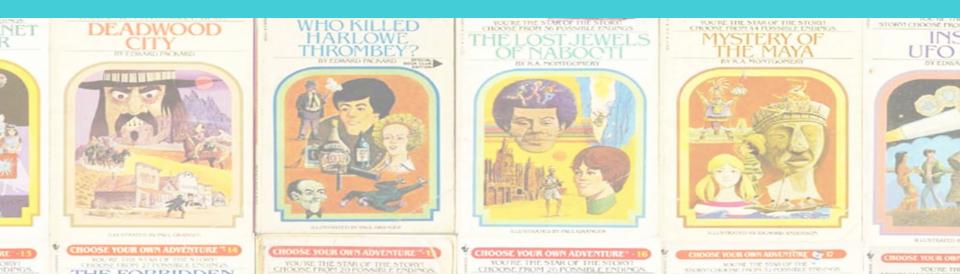
Environmental / Accidents Lawsuits Stock Performance Merger Acquisition Management Change Whistleblowers – Wrongdoing Recall Employee Issues Labor Disputes Corporate Wrongdoing Product Issue - Recall

External

Natural Disasters Terrorist – Criminal Threat Activist Hostile Takeover Consumer Complaints Consumer Complaints Competitor Threat



CHOOSE YOUR OWN ADVENTURE



DIGITAL CRISIS PLAN CHEAT SHEAT

















#PRNews

IDENTIFYING INFLUENCERS



IDENTIFYING STAKEHOLDERS



SELECTING MONITORING TOOLS



IDENTIFYING THREATS

INTERNAL

Environmental Accidents Lawsuits Stock Performance Merger Acquisition Management "Change" Whistleblowers Corporate Wrongdoing Product Issue - Recall Employee Issues Labor Disputes

EXTERNAL

Natural Disasters Terrorist – Criminal Threat Activist Hostile Takeover **Consumer Complaints** Competitor Threat

CREATE YOUR PLATFORMS



[0 39000 00860 0	5 lb.	Feb 18, 2016 - Nov 3, 2016	Ortega Taco Meat Seasoning (Foodservice)	ĺ
	0 39000 00861 7	9 oz	Feb 18, 2016 - Nov 3, 2016	Ortega Taco Meat Seasoning (Foodservice)	ĺ
1	0 39000 00890 7	8 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Taco Sauce - Mild	1
1	0 39000 00891 4	8 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Taco Sauce - Hot	1
1	0 39000 01012 2	15.2oz	May 18, 2015 - Feb 10, 2016	Ortega Soft Taco Dinner Kit	1
1	0 39000 01892 0	8 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Taco Sauce - Medium	1
ſ	0 39000 01893 7	16 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Taco Sauce - Mild	1
ſ	0 39000 01894 4	16 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Taco Sauce - Medium	1
ſ	0 41501 00806 5	9.15oz	May 18, 2015 - Feb 10, 2016	Ortega Whole Grain Taco Kit	1
ſ	0 41501 00824 9	1.25oz	Feb 18, 2016-Nov 3, 2016	Ortega 40% Less Sodium Taco Seasoning	1
ſ	0 41501 00832 4	5oz	May 18, 2015 - Feb 10, 2016	Ortega "Tacos for Two" Kit	1
ſ	0 41501 00882 9	144 g	15 MA 18- 16 FE 10	Ortega "Tacos for Two" Kit (Canada)	1
ſ	0 41501 00897 3	8 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Green Taco Sauce - Mild	1
[0 41501 00898 0	8 oz	Feb 18, 2017 - Nov 10, 2017	Ortega Enchilada Sauce	1
[0 41501 00907 9	16 oz	Feb 18, 2017-Nov 10, 2017	Ortega Green Taco Sauce - Mild	1
[0 41501 01014 3	13.6 oz	May 18, 2015-Feb 10, 2016	Ortega Whole Wheat Soft Taco Kit	
[0 41501 01015 0	21.3oz	May 18, 2015 - Feb 10, 2016	Ortega Grande Hard & Soft Taco Dinner Kit	ĺ
ſ	0 41501 01058 7	15 907	May 18 2015-Feb 10 2016	Ortega Whole Grain/Whole Wheat Hard & Soft Taco Kit	2

CREATE YOUR SOCIAL GUIDELINES

WHO WHAT WHEN WHY WHY

#PRNews

INTO CORPORATE CRISIS PLAN

TEST, EXECUTE, TRAIN

SOCIAL MEDIA MESSAGING

- 1. Be Prepared Build a Plan
- 2. Know your Strategy
- 3. Apologize Sincerely
- 4. Correct Media Mistakes
- 5. Demonstrate Commitment
- 6. Review Messages and Images

CASE STUDIES







Matt Stefanski

I hope you guys get slapped with huge fines for not letting those passengers off the plane.

Like - Comment 5 hours ago 48

g) 2 people like this.

Kenny J Mac And where were they going to go Matt? The airport doors were locked. I think the FAA, Airport Authority and Air Traffic Controllers need to take some responsibility in the matter as well. One pilot was heard over the radio BECGING for a gate assignment from Air Traffic Control, about an thur ago - Like : v2 geopte

JetBlue Airways We're cooperating closely with the DOT on their investigation into the incident and believe their final report will shed a lot of light on areas in need of improvement for all agencies involved.



jetBlue

Dear Jetlinia Customete.

Warries along a constraint arranged and could of an use into manage sector

Later view each the wood's (parameters) which is a press parameters of a maning the name of the later transmission of the second spectral second seco

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Similar why.		51
Joshi Mada		$\langle \rangle$
R 10/T Ladence America	and an interest	Auto

An apology from David Neeleman

Dear JetBlue Customers,

We are sorry and embarrassed. But most of all, we are deeply sorry

Last verse kuss the world opcrafacional verse in Jedifiau's serven year hotory. Many of you verse here standed, can be applied of had figued accenteel following the servers verse to start on the Noninesal. The storm discubled the movement of arcraft, and, more importantly, discupled blanes to get them to the approximation they verse scheduled to serve you. With the bary President's Day weekind upon us, relocating opcontrainties were scarce and hold threat an President's Day weekind upon us, relocating opcontrainties were scarce and hold threat and president of the scarce of the server and the scarce in an index of the scarce relocation.

Words cannot express how truly sony we are for the sinulety, frustration and inconvenience that you, your family, thends and colleagues experienced. This is especially saddening because JelBkin was founded on the promise of bringing humanity back to air trawsi, and making the experience of bying happier and easier for everyone who chooses to fly with us We know we failed to deliver on this promise late week.

We are committed to you, our valued customers, and are taking immediate corrective steps to regain your confidence in us, We have begun pulling a contentenessity pain in placet to provide battle and more threaky information to you, more tools and resources for our convententions and improved processities for handing deviational difficulties. Most discussion of the state commitment to you of how we with handle operational difficulties down groups testistis of compression. We invite you to have more all tables concentrations

You deserved better - a lot better - from us last week and we let you important than regaining your trust and all of us here hope you wit note again welcome you onbloard and provide you the positive 1 come to expect from us.

David Neeleman Founder and CEO

CASE STUDIES







Domino's President Responds To Prank Video



