NEW MEDIA LANDSCAPE + WHAT IT MEANS TO YOU

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DECEMBER 2013

#MEDIARELATIONS#13

AT 9, I CARRIED EVERYTHING WITH ME



HOW IT'S DONE TODAY

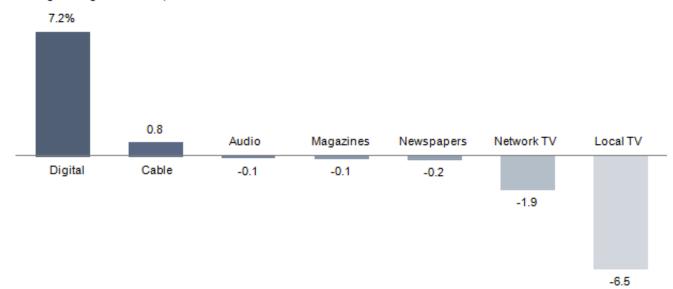


PEW 2013 STATE OF NEWS MEDIA – WHERE AUDIENCE IS HEADING

The fortunes of some legacy media sectors changed direction somewhat in 2012. The network TV audience gains of a year before seemed to be ephemeral. And local TV ratings saw a steep decline after a stable 2011. Newspapers, on the other hand, managed to stem their circulation losses.

Audience Key Findings

Percentage Change in Audience, 2011 to 2012



Source: Nielsen Media Research, comScore, Alliance for Audited Media and Arbitron

STILL IN TRANSITION

TV is still the way adults access news at home

1 in 10 adults get news from Twitter

And 64 percent of US adults are Facebook users and one-third get news on the site

Source: Pew Research Center

EVERYTHING IS BEING DISRUPTED

When the AP this year publishes social media guidelines that include how to responsibly retweet ...

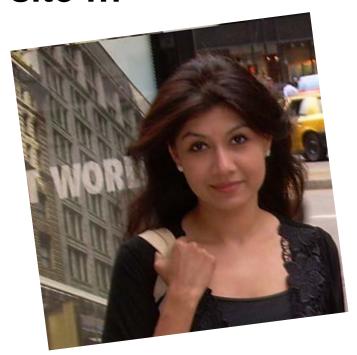
... when a leading statistician and writer leaves The New York Times to start a new data journalism site at ESPN



... when ABC and Univision team up to present a cable channel aimed at a young, diverse market – in English –



... when the FTC held hearings last week on the "blurred lines" in native advertising when our graduate admissions office learns that prospective students heard our ads on the Pandora music site ...



... when you should be watching the moves of Vox Media as much as you watch Cox Media ...

you know things have changed.





SOCIAL

Twitter's Answer To Snapchat: Direct **Messages With Photos**

Twitter DMs are getting visual—a bit too late for Anthony Weiner.



Selena Larson on December 10, 2013

CLIMB EVERY MOUNTAIN, PLAY EVERY PLATFORM



DiGiorno Pizza @DiGiornoPizza

5 Dec

CLIMB EVERY MOUNTAIN, FORD EVERY STREAM, FOLLOW EVERY RAINBOW, UNTIL YOU FIND A SUPREME (PIZZA FROM DIGIORNOOOOO) #TheSoundOfMusicLive

Followed by rachelsklar

Expand

Reply 13 Retweet * Favorite *** More



Gotham City Chronicle

Friday, November 15, 2013 PRINTED ON RECYCLE PAPER | \$1.00

SAVES CITY

Hooded hero nabs Riddler, rescues damsel in distress

ent ruin Friday when a pint-sized su-perhero saved the city from myriad

Strangely clothed in dark armor, a cape and pointy-eared mask, this new

Gothum City was saved from apparent rivin Feldy when a pixel studied as developed from the Markov and the studied survival seeds when a pixel studied survival readily when a pixel studied survival seeds when a pixel studied survival seeds when a pixel studied survival seeds when the studied survival seeds when the studied studied studied studied survival seeds when the studied st



The clusive Bulkid caught on film



Penguin can't hide from the Batkid

Kidnapper's hideout discovered in plain sight



The moth of Batkid continued to seed Fields when, after a morning that solell Fields when, after a morning that a helplane stitum, the public white was feered yet again to call on the legendary flgure to Egif Geodesn's cenue.

Lon Seal. Chief Gree Suhr told The Chronicle of the Gotham City Chief Greg Saftr volt The Chronics he could find no officer on staff that could compete with Bafkid's provens when the city's most beloved mascot was kidnapped by the notorious Pen-

gaped in horror as they watched the

"I knew there was only one person who could be up to

Batmobile chase the kidnapper, who will be arraigned Monday on charges of racketering the baselhall season, kid-napping, overall malicinsumes and bad body odor.

was kidnapped by the notorisus Pen-psin.
Lest Seal, maccot of the Gotham Cly Giano, was freed by Batkid shortly after backline. A crowd of bundreds:
Litkid, the saving the Giant's arus ses-

Caped crusader crushes crime

ber of Gotham's population seems to have stalled, as

Batkid continues to catch notorious criminals. notorious critinials.
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Jonak Jameson, 56, of Parific

Batkid's secret revealed at last

The truth of Batkid's true identity has eluded police and nerwayaper reporters alike — until now. On the day Mayor Ed Lee presented Balkid the key to the city for his heroic deeds, sources revealed to The Chronicle that the masked crusader is none other than Miles, a 5-year-old kinder-cattered from Northern identity has eluded police gartener from Northern California

"By day be is a pretty normal kid, but when some uormal kid, but when some thing goes wrong. Miles disuppears and Backid surregar, said a friend, who spoke on the condition of asonymity. "It's more than a coincidence." "I have no idea how he makes all those cool things he uses as Batkid. He must really not attention at

school," the friend added.



Batkid unmasked.

medicine helped make him into a superhero, but it cer-tainly didn't hurt," said obsticion who treated Miles

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WE NEED TO WATCH NEW PLAYERS

Jeffrey Bezos, Washington Post's next owner, aims for a new 'golden era' at the newspaper

By Paul Farhi, September 03, 2013



View Photo Gallery - : For Jeff Bezos, The Post a new frontier: The Amazon chief's plans...

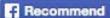
Jeffrey P. Bezos, the next owner of The Washington Post, says he doesn't have all the answers for what's ailing the newspaper industry or for the financially challenged news organization he is preparing to buy. But he say he's eager to start asking questions and conducting experiments in the quest for a new "golden era" at The Post.

In his first interview since his \$250 million purchase of The Post was announced in early August, Bezos said his basic approach to operating the business will be similar to the philosophy that has guided him in building TOYOUR TEXT DETECT AIRDINE

Twitter hires NBC's Vivian Schiller as news chief



By Julianne Pepitone @julpepitone October 24, 2013: 3:36 PM ET











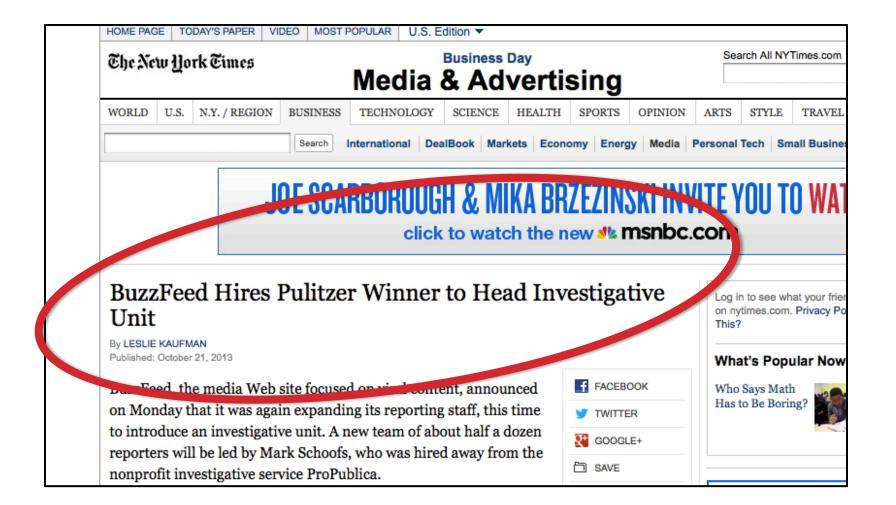






Jim Roberts Is Mashable's Executive Editor and Chief Content Officer





HOW TO NAVIGATE IT ALL?

#1 BE AVAILABLE

'In this 24.7 news cycle, everyone has to be accessible anywhere, anytime. So when news breaks, media contacts have to be instantly available via website.

'Companies that monitor Twitter are great. Airlines are especially responding quickly. A good PR person should have key reporters' cells and Twitter handles so they can get their messages out.'

-- Kitty Yancey, veteran USA TODAY reporter, now freelancer

#2 ART DRIVES COVERAGE

Make artwork available in multiple sizes for multiple platforms.

-- Vin Narayanan, Editor in Chief of Casino City, trade media



#3 THE D IS FOR 'DELETE'

This is Arienne Thompson, not Adrienne Entertainment Reporter, USA TODAY Get my name right

Know my beat

Have some sense of USA TODAY's coverage

Remember that time we worked together

Nudge, but don't stalk

Under-promise and over-deliver

#4 'ATOMIZED CONTENT'

'The hot term for 2014 is atomized content, and reporters could really be helped by PR professionals who understand such needs.

Every snippet -- quote, factoid, photo, 120-character nutgraph (accommodating a bitly URL and space for RT) -- is a nugget of value.

Each is an individual asset that has merit, and potentially reach, especially in the social sphere. The way a PR agency could help would be to have elements in bulleted lists, available images (right-click downloadable via Creative Commons agreements) and quotable items.'

-- Jody Brannon, Editor, Next America at National Journal at Atlantic Media

#5 UPDATE YOUR WEBSITE!

Your website, or your client's, has to be up-to-date. Unfortunately, many sources quote directly from it, assuming it is correct.

#6 DATA TAKES TIME TO PRODUCE



'The cool things online take a lot longer than you think. Give people access to the information (under embargo) and give them plenty of time. It's not just that it takes a while to produce, but it has to find space on the calendar, too.'

-- Josh Hatch, Senior Editor, Data and Interactives, The Chronicle of Higher Education, The Chronicle of Philanthropy

#7 DON'T DEPEND ON THE INTERN FOR SOCIAL MEDIA

Just because someone is 22 doesn't mean he or she can fix your printer, monitor your Facebook account or be responsible for the keys to your Twitter kingdom.



#8 VIDEO ROCKS

This is Andrew Pergam, Senior Editor, Video, The Washington Post

VIDEO

'There are so many players in the video business now -- like newspapers -- that are all trying to figure out this space.

'There's great demand for video advertising, which is resulting in revenue that can be as high as 5-10 times that of banner ads.

'It also means that news organizations are becoming truly multi-media organizations, and it's important to consider them as such.'

-- Andrew Pergam

#9 'JOURNALIST WHISPERER'

This is a 'PR professional who can speak a journalist's language on the platform they want to be reached on. Someone who doesn't have to use press releases or mass emails but has developed relationships to the point where they are only a call, informal email or g-chat away from the right journalist to cover their client's story.'

-- Morgan Gress, Managing Editor, 1776dc

#10 FOLLOW THE INDUSTRY



THANKS

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