

Find and Engage With the Right Journalists and Influencers on Social Media

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Journalists Are People Too!

The New Hork Times

THE HAGGLER

Swatting at a Swarm of Public Relations Spam



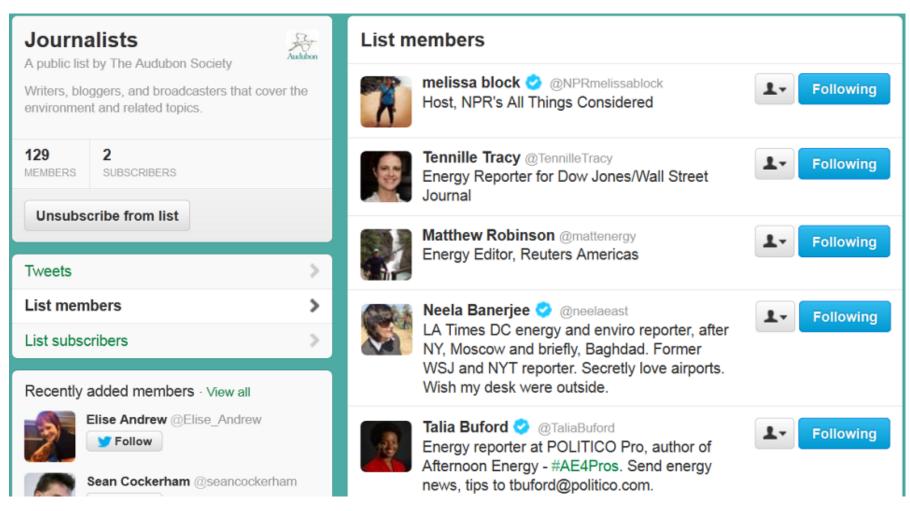


Follow, Follow, Follow





And Make Lists





Care About What Journalists Care About





A beautiful young red-tailed hawk perched on a fence post on a drizzly morning: ow.ly /ovVGR #wildlife #photography #500px





Care About What Journalists Care About





Everybody Likes a Name Check



.@jswatz gives a great tribute to Audubon friend Donal O'Brien in today's @NYTimes ow.ly/oMY5y



The intrepid @9brandon tackles climate change and politics: wired.com/wiredscience /2... Solutions are possible. It can be done. via @wiredscience



Everybody Likes a Name Check





Nepal's cawing 'bird brother' amazes crowds, raises awareness about nature and bird conservation ow.ly/qwoVb via

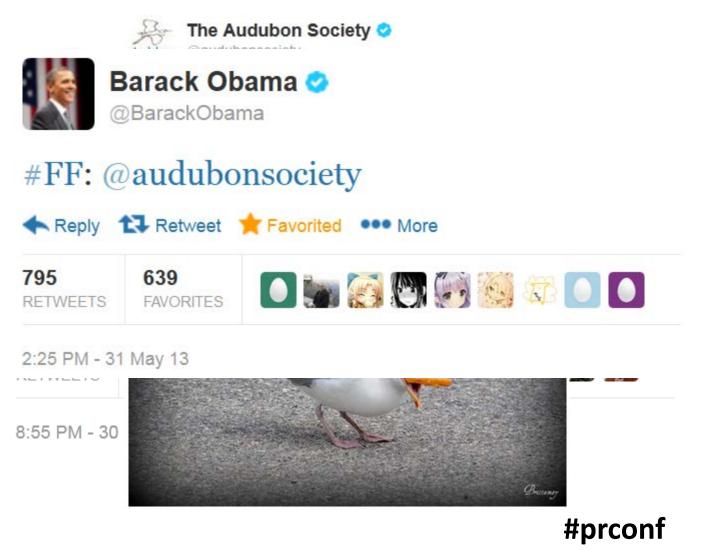
@reuters



11:30 PM - 5 Nov 13



Do Non-Journalist Influencers Matter?





Make Friends with Bright New-Media Stars





Don't Have Secret Admirers





Go Be Engaging. And Interesting. And Kind.

- Social media gives you an unprecedented window into journalists' humanity. Care about what they care about.
- **Follow** journalists you work with or would like to work with, and create Twitter **lists** to organize them.
- Everybody likes a name check: Tag journalists and thank them for their work.
- Include celebrities, political figures and new-media stars. They can boost your visibility and earned media results (which may include social impressions!) in ways no one else can.
- **Don't have secret admirers:** Use tools like Crowdbooster to figure out which influencers already interact with your content.