

# 4 Tips to Build Brands, Find Followers and Attract Fans

Megan Maisel, director,
Integrated Media Communications
UT MD Anderson Cancer Center

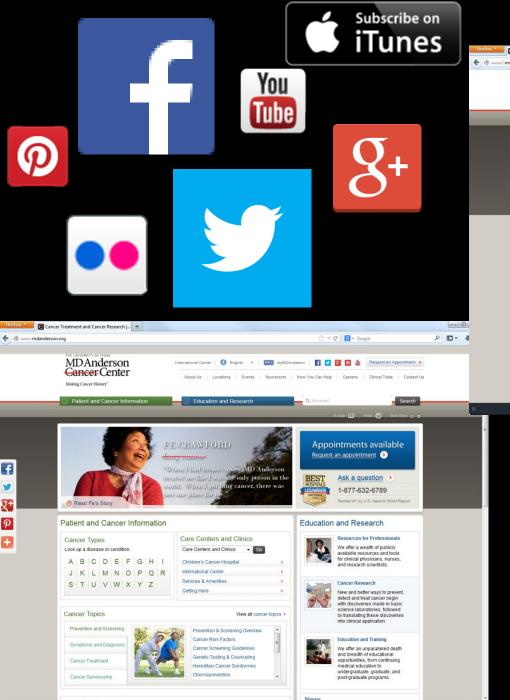
@MDAndersonNews

MD Anderson Cancer Center

Making Cancer History®

### **The University of Texas MD Anderson Cancer Center**





### #prbootcamp





# Define audience(s), standardize voice across platforms

### MD Anderson Social Media Persona

All MD Anderson social media accounts run through the Integrated Media team should use the persona of a 40-year-old woman.

This means all posts and responses through social media accounts should sound like they are coming from someone who is:

- An expert
- . Using the word "we" instead of "I"
- · Motherly and compassionate
- · Empathetic and acknowledges what the person is saying or feeling
- A cheerleader
- Sincere
- Helpful
- Resourceful
- · Someone who avoids jargon, lingo and emoticons
- Uses abbreviations only when necessary or appropriate
- · Follows MD Anderson's editorial style



### Clean house

### #prbootcamp





### MD Anderson Cancer Center



Videos

About Q

3 in your circles subscribed











1-877-632-6789. www.mdanderson.org

8 Google Plus









1,839 subscribers 2.399.041 views





Making Cancer History\*

### GUIDELINES FOR MD ANDERSON-BRANDED SOCIAL MEDIA ACCOUNTS

The social media accounts you manage on behalf of your department, program or service are a reflection of MD Anderson's brand. In many cases, your social media account may be the first interaction a person has with MD Anderson. Prospective patients may even make decisions about whether to seek treatment here based on the impression they get from and interactions they have with your branded Facebook or Twitter account.

Therefore, it's essential that all MD Anderson-branded social media accounts accurately reflect our institution's brand and core values and adhere to the Guidelines for MD Anderson-Branded Social Media Accounts, which are outlined here. While some of these guidelines are specific to either Facebook or Twitter, most are relevant to all social media account managers.

If you fail to adhere to these guidelines, Integrated Media Communications, which is part of the Communications Office, may remove the account or ask you to make changes to the account until compliance is achieved. Accounts not in compliance with these guidelines may not be promoted via MD Anderson's website or other social media channels. Questions should be directed to the Integrated Media Communications team at social@mdanderson.org.

Integrated Media Communications reserves the right to update these guidelines as needed.

SOCIAL MEDIA ACCOUNTS



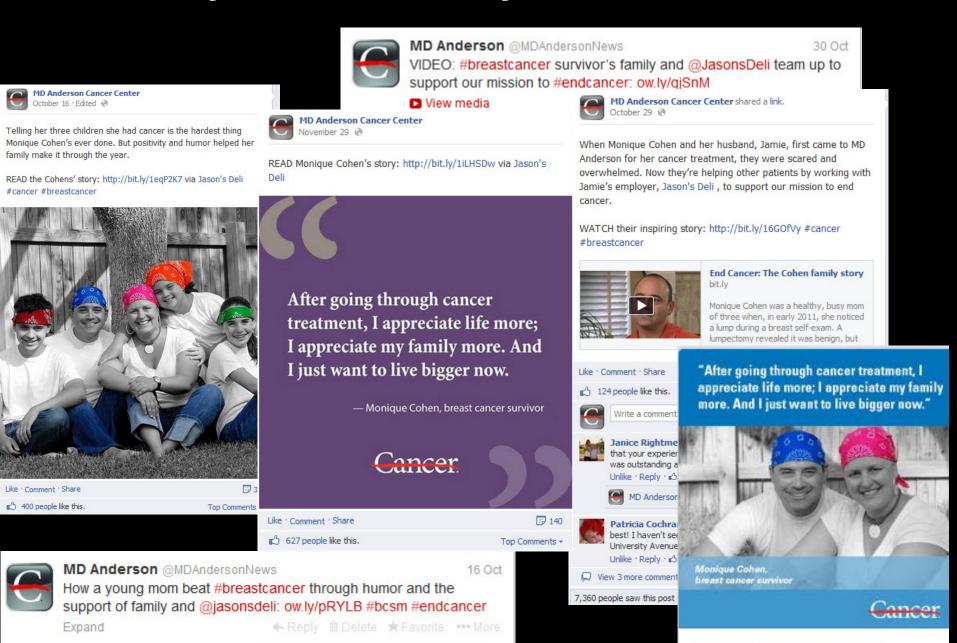
Every MD Anderson-branded social media account is required to have more than one manager/editor.



# Develop strategy for each platform

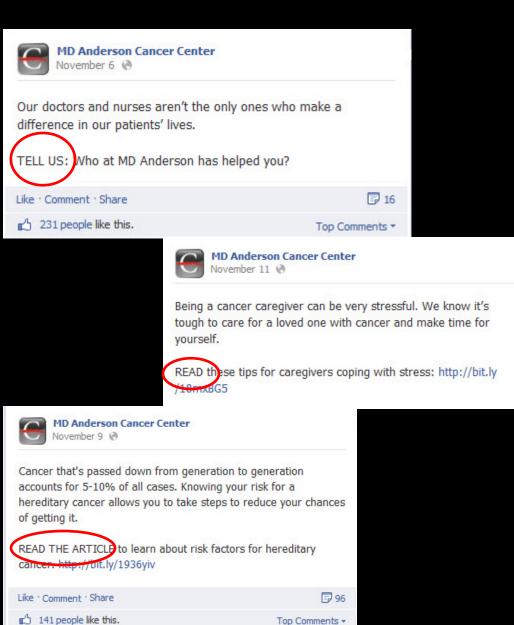
Like many cancer patients

### One story, several ways



### Clear calls to action





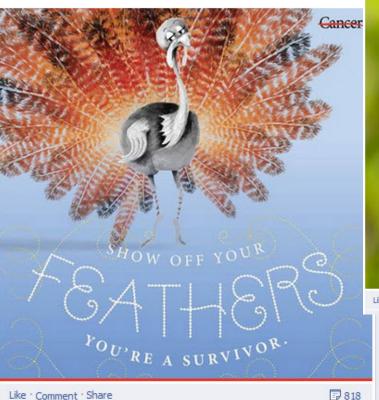
### **Create sharable content**



592 people like this.

At MD Anderson, you're a survivor the moment you receive a cancer diagnosis. And, we consider caregivers and family members survivors, too.

SHARE THIS to show you're proud to be a survivor. — with Trenna Mondejar Black and Andrew Howard Black.





Today is National Cancer Survivors Day.

SHARE THIS photo if you're a survivor or caregiver, or to show support for someone who is.



Like · Comment · Share

Top Comments \*

■ 2,2

### Create sharable content

Today is the American Cancer Society's Great American Smokeout.

SHARE OUR QUIT TIPS and encourage others to quit smoking or make a plan to quit so they can reduce their risk of lung cancer and other diseases: http://bit.ly/UTg15f via MD Anderson's Focused on Health



I celebrate

Cancer

Survivorship with you!

Count on me for support.

172 people like this.

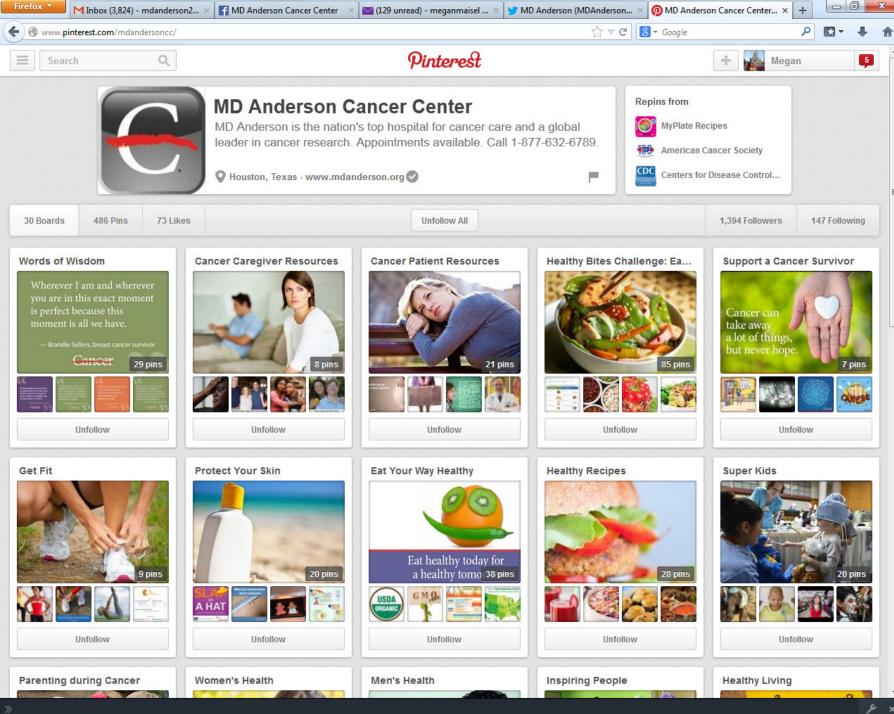
150

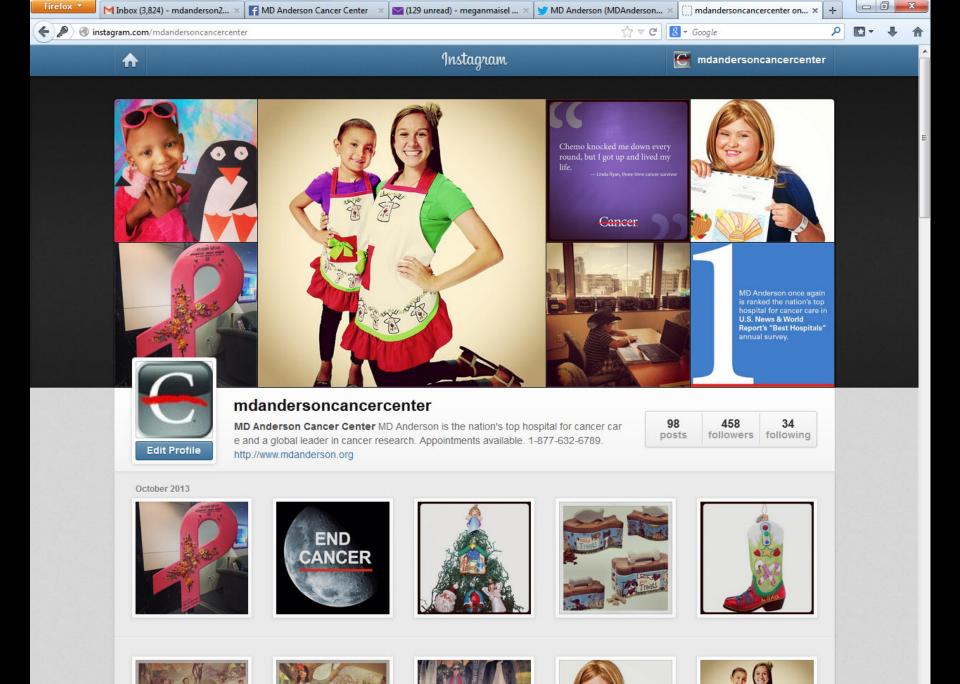
/1dBik6u

Top Comments ▼

MD Anderson once again is ranked the nation's top hospital for cancer care in U.S. News & World Report's "Best Hospitals" annual survey.

We're honored to again be named the nation's No. 1 hospital for cancer care, according to the "Best Hospitals" survey published annually by U.S. News & World Report magazine. Our sincere thanks go to our employees, volunteers, patients and families, for your contributions to Making Cancer History®, http://bit.ly





»



### Sell tweets like magazines



MD Anderson @MDAndersonNews

11 Nov

4 bladder #cancer symptoms: ow.ly/gHemR #endcancer #blcsm

Expand



MD Anderson @MDAndersonNews

5 types of liver #cancer treatment: ow.ly/qjSC1

Expand

30 Oct

 □ Delete ★ Favorite eee More



MD Anderson @MDAndersonNews

28 Oct

Smoking is responsible for 87% of all lung cancers. Here are 6 tips to

#quitsmoking via @focusedonhealth #endcancer ow.ly/geSd6



MD Anderson @MDAndersonNews

9 ways to say "Don't smoke around me." ow.ly/reoQ2 via

@FocusedonHealth #lcam13 #lcsm #endcancer

Expand

◆ Reply ☐ Delete ★ Favorite ··· More

27 Nov



MD Anderson @MDAndersonNews

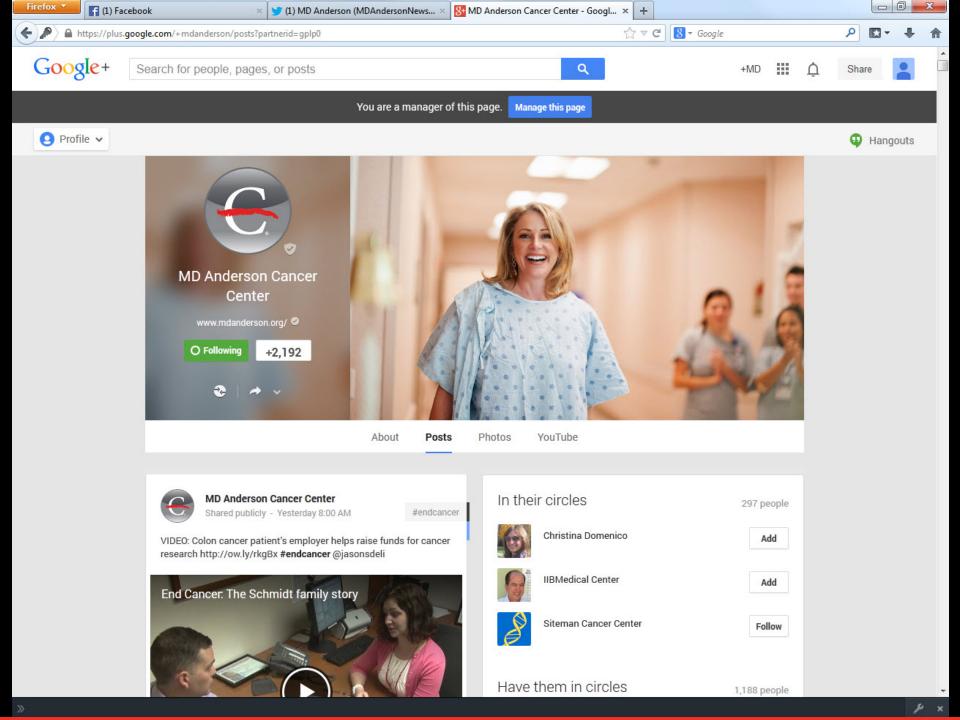
26 Nov

8 symptoms of bone #cancer: ow.ly/rcb6P #endcancer #scmsm #srcb

Expand



# Put effort into what's working





### Takeaways

- Use a standard voice
- Post every day
- Respond to everything
- Editorial calendar that includes sharable images
- Sell stories multiple ways
- Have clear calls to action
- Optimize content
- Use a consistent hash tag
- Use best practices from magazines



THE UNIVERSITY OF TEXAS

### MD Anderson Cancer Center

Making Cancer History®

@MDAndersonNews