reddit:

How to engage with the internet's passionate communities

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# The changing nature of PR



Not only should PR professionals focus on interfacing with social media platforms like Facebook, Twitter and Google+, as well as handle traditional media outreach and relationships, they should also take into consideration how reddit can affect their clients or organizations.



# Differences in Platforms As Communication Channels



One to many (with influencers / "power users" included)



One to one, with the possibility of anything going one to many.



# communications and communities

	AskReddit
mment	s related
1 451	What brands do you refuse to buy because of a bad experience? (self.AskReddit) submitted 1 year ago* (last edited 1 year ago) by anderhole
*	For me, I would never buy an LG appliance again. Bought their top of the line dishwasher and fridge. Had nothing but problems with the dishwasher and the worst experience with their customer service. Also, they lied about the fridge being energy star, so they had to come replace a circuit board and put new seals on it.
	Also, this goes without saying - Fuck EA
	Edit: Great answers guys!
	I guess I would also like to know why you don't like these products too. So if you could, please include the reason!
	List of companies/services mentioned frequently Please feel free to continue to add more and tell your stories
	**Doing my best with list, sorry if I miss any. Let me know if I mess up royally.
	Sony - I think they were probably mentioned most. HP - Laptops and printers especially
	Almost all computer companies - Apple, Dell, Acer, Toshiba, Compac, Asus, Toshiba, but I think HP still wins Paypal - I think everyone's read stories of how they have screwed people Skank of America - Give credit unions a shot guys!
	Roger and Telus - Canadians hate this company. As an American, we don't know what that is aboot. (Sorry guys) Skull Candy - They look cool, but apparently suck
	Western Digital - I've had a major issue with them, and I guess a lot of others have too Uhaul - I've had good luck with Ryder, used to rent a lot of trucks (including UHaul)
	Comcast Verizon - Look up Verizon math, if you haven't heard it
	American Airlines Hertz Car Rental
	Direct TV

Should a situation arise around a client of yours or a project you are involved with on a community-oriented site – how do you address that?



# ...and in the case of reddit...



Brand new account appears in thread just in time to ask OP important questions about product pricing (self.HailCorporate) submitted 1 hour ago by Pocahontas\_Spaceman

OP posts an album showing the cool travel trailers they remodel and sell. And brand new, two post account user /u/AppStoreWars appears to ask a key question!

http://i.imgur.com/oXrR8mV.jpg

http://np.reddit.com/r/pics/comments/1nztv2/my\_wife\_and\_i\_build\_these\_trailers\_in\_portland/ccnp8cf

comment share

Addressing comments and concerns on behalf of a client or your organization can create more problems than it solves if not done properly.



# reddit is the fastest growing social space in America. It's also one of the most influential.



2012

1.0

2011

323 M

2010

119 M

2009

60 M

2008

45 M

2007

14 M

2006

2013

5.0 B





The average redditor stays on reddit for almost **20 minutes** 

And visits reddit more than **3 times per day** 

Engaging in **5,000+ communities** 

with multiple posts and comments per day

Every day, redditors cast nearly **20 million votes** 

to keep content bleeding edge fresh

# Coming together **100% organically** in communities large and small to discuss...well, everything





### 250k+ subscribers 175 posts per day 3,200 comments per day 10 million pageviews per month



191 points 5 months ago\*

Ok so this is my first attempt at one of these. I saw Skyfall last night and loved everything about it. Particularly this outfit towards the end of the movie.

EDIT: Thanks for all the comments and critiques, it helps me and the others that make these lists.

Barbour X To Ki To Sports Jacket

Crocket and Jones Islay Boots

Scotch & Soda Ralston

N. Peal Cashmere Sweater

John Varvatos Scarf

Total: \$1926 Orvis Upland Field Coat

Stafford Camlin Boots

Levis 508 Slim Tapered

J Crew Factory Lambswool Crew Neck

Soft Knit Fraved Scarf

Pull Up Bar

Total: \$385

permalink save report give gold reply

[-] emkayL 79 points 5 months ago

The second i saw him come on screen with that jacket i thought "god i love that jacket but im sure it's \$800 from barbour." Thank you for confirming.

permalink save parent report give gold reply

[-] regisfrost 55 points 5 months ago

+ You must be having a hard time watching movies.

permalink save parent report give gold reply



### 65K subscribers 181 posts per day 3,000 comments per day 5 million pageviews per month



#### + [-] TheKittenButcher NC15, Dry/Dehyrated Skin [5] 288 points 1 month age

Products used:

- Revion Colorstay Whipped Creme Makeup in 150 Buff. I use this all over to even out my skin tone, but I use as little as possible.
- Kevyn Aucoin Sensual Skin Enhancer in Shade 3 does all the heacy lifting, so to speak. It covers whatever still
  peeks through after my foundation. I also used it under my eyes today.
- Tarte Exposed Blush along the hollows of my cheeks for a little bit of a contour, and MAC Melba more on the cheek bones.
- Jordana Fabultrow Pencil in Medium Brown. I dyed my hair yesterday, and dyed my brows too. They turned out a bit more onaget than my hair, so Tm going to have to play around with different products to get a better match.
- NARS Sudge Proof Eyeshadow Base.
- Guerlain Les Cuirs eyeshadow quad. I was going to skip eyeshadow completely, but this palette was just begging to be used.
- MAC Blacktrack Fluiline, to tightline the upper lash line.
- Revion Grow Luscious Mascara.
- Rimmel Lip Lipner in "natural" to very lightly fill in my lips, topped off with Jack Black Lip Balm
- permalink save report give gold reply
- + [-] brunettehead Casual user 102 points 1 month ag
- Holy shit. I'm going to buy that Sensual Skin Enhancer. And you used NO concealer?! Amazing! permalink save parent report give gold reply

+ [-] TheKittenButcher NC15, Dry/Dehyrated Skin (S) 68 points 1 month apo\*

- Get a sample if you can, it's hard to get just the right color without seeing it in person. The shade range is incredible.
- Edit: KA SSE is a concealer, I definitely didn't skip using one :P
- permalink save parent report give gold reply
- + [-] brunettehead Casual user 23 points 1 month ago
- Where do you suggest I find a sample? I see Sephora doesn't carry Kevyn Aucoin permaliak save parent report give gold repty
- [-] ThekittenButcher NC15, Dry/Dehyrated Skin [5] 27 points 1 month ago
- Wordstrom for sure carries it, and Barney's too I believe. permalink save parent report give gold reply
- ← [-] brunettehead Casual user 10 points 1 month ago Nordstrom I can certainly do! Thanks for the tip.
- permalink save parent report give gold reply (-) heyglasses NC20, combination/oily 15 points 1 month ago Call before you go; some don't carry this line unfortunately!
- Call before you go; some don't carry this line unfortunately! permalink save parent report give gold reply
- [-] Mystic\_Pizza 7 points 1 month ago
  I was already planning a trip to Nordstrom today. Finding a sample is now on my shopping list!
- I was arready planning a trip to Nordstrom today. Finding a sample is now on my shopping it Also, you used NO powder on top of the foundation and concealer?!
- permalink save parent report give gold reply

+ [-] TheKittenButcher NC15, Dry/Dehyrated Skin [5] 9 points 1 month ago



### 318k subscribers 140 posts per day 3,100 comments per day 9 million pageviews per month



#### [-] cpsteele64 [S] 161 points 1 year ago

<sup>4</sup> T m '311. How'd bia come about? Started running. My diet? I just ate healthier, pretty much; there was no rigid plan that I followed, just used common sense really. Took a little over two years, and I now compete in runs and triathions pretty regularly.

#### .6. [-] [deleted] 82 points 1 year ago"

 $\frac{1}{2}$  It is just amazing that both pictures are of the same person. Very inspirational, You have some extremely functional fitness if you are able to compete in triathions. Expect that there will be people here who do not see the value of cardio but these are the same people who cant run a sub 7 minute mile and don't care much about the muscles you can't see.

permalink save parent

- + [-] eta\_carinae\_311 24 points 1 year ago
- I think I might pass out if I tried to run a sub 7 minute mile ;)

#### permalink save parent

- (-) canijoinin 35 points 1 year ago

I used to play Halo 8hrs/day, 7 days/week, smoke a pack of cigarettes every day, and generally was incredibly unhealthy.

I went to join the army and had to run a mile to see if I even qualified.

I was like, "Pfft this will be a piece of cake! I used to run long distance in track blah blah". I really oushed myself because I had to finish in under 10 minutes and didn't have a watch.

It took 8 minutes and when I ran across the finish line I checked my time and then literally fell down in the grass

I didn't pass out. I just couldn't move or breathe.

8 weeks later (boot camp) I could run 5 miles (6 min mile) without losing my breath.

The walk-to-run program the army has is really nice. I saw giant fatasses (who obviously didn't finish their pre-qualifying test in under 10 mins) running miles in weeks.

If anyone thinks they're too fat or out of shape to do this, they should really check into the walk to run program and just get off their asses. Once you start it's really easy to make big leaps and bounds in your fitness. I bet the fattest person could run a decent mile in a month, and 5 miles in 3 months.

permalink save parent

#### [-] Eustis 10 points 1 year ago

Interested in this walk to run program, is there a place I can get more info about it permaink save parent



But how can you, as a communications professional, engage on reddit or get your messages seen on the site?

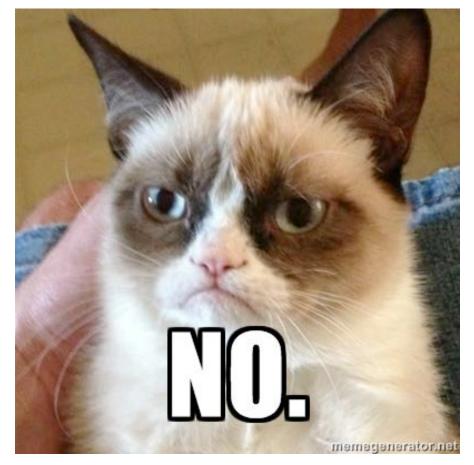
Submitting your own content, or a client's content, to reddit is against the terms of service.

So is asking for upvotes. Or asking for support on the site.

So what's a communications professional to do?



### Submit your own content? Upvote your own content?



http://www.reddit.com/wiki/selfpromotion



There is one primary editorial way to engage, and several ways to engage around advertising.



### **Editorial: the reddit AMA**

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3030	Browse the Future of reddit: Multireddits beta available with reddit gold! (blog.reddit. promoted by krispykrackers 104 comments share save hide	
1 1951	We are Seth Rogen and Evan Goldberg - Ask Us Anything (self.IamA)	
2 3113 submitted	it begins: Accused bank robber wants NSA phone records for his defense (boingboing.) A hours ago by Digshmoo to technology nents share save hide report	
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3 2304	If there were no laws for 12 hours each year, who would benefit? (blumhouse.com) [1611328) promoted by yroddads [416 comments alwar save hole [1+c]	
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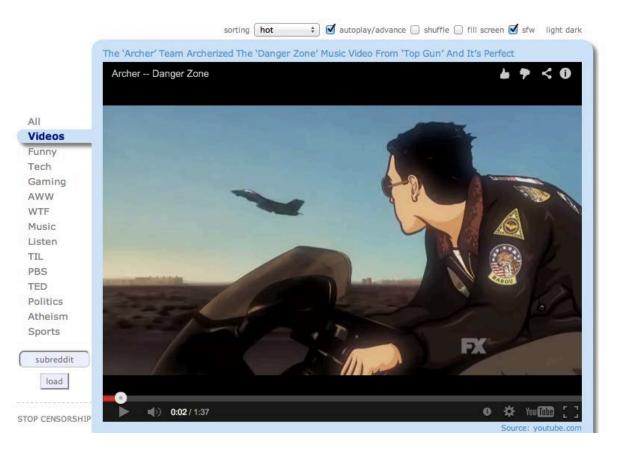
### Allows communicators to launch content in a safe way.

- Embed anything into your branded headline picture, video, livestream, twitter feeds, text/links
- Enable comments for brand interaction real engagement and real-time feedback
- Allows you to seed content within the reddit community without having to be concerned about getting called out for abusing the community or the platform.



## reddit tv: the reddit video portal





Average user spends 40 minutes per session.



redditgifts



World's Largest Gift Exchange

Easy, low-barrier-to-entry reddit engagement that generates enthusiastically positive PR

Average # of users in an exchange – 15,000











## frontstage behavior vs. backstage behavior





**Transparency and Honesty** 

On reddit, users care about transparency, honesty about who you are, and **if you are going to use the platform** we don't care that you represent a brand, or person, or campaign, we care who you are and what you're passionate about.

"...and here's a picture of my cat."





# Hey reddit, just wanted to let you know we love what you're doing. You make the internet a better place to play. Keep on rockin' in the free world. Sincerely, Campbell's Soup (odmgrp.com)

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Hey reddit, we love you so much that we decided to buy this ad space to tell you. Sincerely, fellow redditors at Walgreens (odmgrp.com) to be promoted by freedomthebucket comment share save hide delete nsfw edit reject traffic accepted sponsored link



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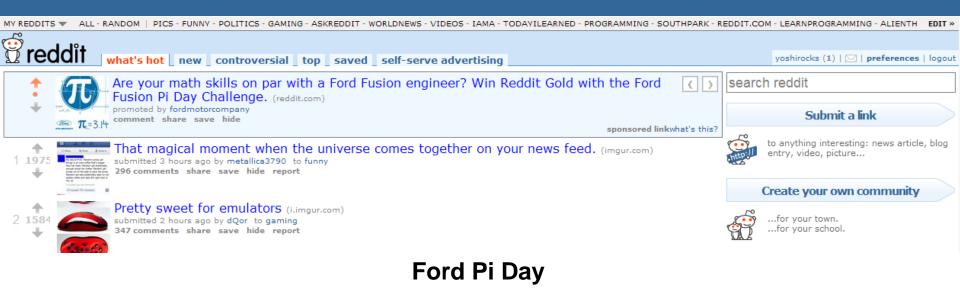


Hey reddit, just wanted to say thanks for all the support over the years. Here is a picture of a koala. Your Pal, Steam (tehcute.com) to be promoted by freedomthebucket comment share save hide delete nsfw edit reject traffic

accepted sponsored link

It doesn't have to be for advertising, it can also be to get across a message, build brand credibility, and remind people who you are and what your relationship with the reddit community is.





#### 

Question 37 (self.FordPiDayChallenge) 1 11 submitted 1 year ago by fordmotorcompany

The new Ford Fusion uses post-consumer recycled water bottles in the fabrics and carpeting. Each vehicle contains about 50 PET bottles (500-mL size) that weigh approximately 10 g each. If the thread produced from the bottles was pulled straight into a single fiber 20 micrometers in diameter, how many football field lengths would it cover? The density of PET is 1.4 g/cm3.

57 comments share

### all 57 comments

sorted by: best -

- [-] SenseiCAY 17 points 1 year ago\*
- 10360 if you count the end zones

12432 if you don't

permalink





How cool would it have been if he threatened to kill us?



John Malkovich says "thank you"

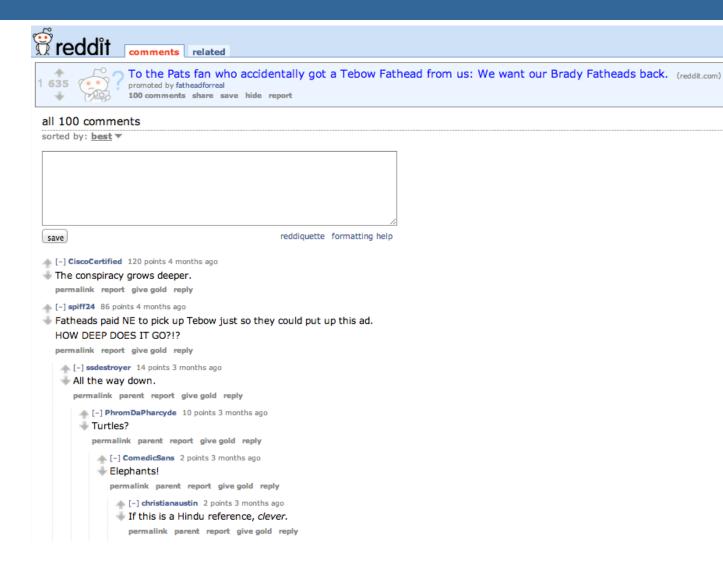
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Fuck it, just send me a picture of Tel permalink report give gold reply	bow, I'll fap to that instead.	
[-] Heofmanyfaces 37 points 4 months	ago	
9/10 You forgot to threaten a sta	-	
permalink parent report give gold [-] Loate 51 points 4 months ago Dammit, I knew I was missin permalink parent report give g	ng something. The lack of flair is why I didn't remember :/	
<ul> <li>[-] spacelemon 13 points 4 m</li> <li>i wonder if the raiders on anyway. #yolo</li> </ul>	ganization would be pissed if one of their players threatened a stabbin	ıg. Fuck it, do it
	Fathead	









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PICS	
MILLION! PICS comments related other discussions (4)	want to join? login or regis
For an image subreddit with fewer restrictions, check out /r/images!	
	search reddit
A friend of mine moved into a former drug house and found this HUGE safe. How do we get it open? (ingur.com) submitted 6 months ago by dont_stop_me_smee 5931 comments share	this post was submitted on 16 Mat 6,229 points (53% like it) 47,548 upvotes 41,319 downvotes
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<ul> <li>[-] Tof1911 5169 points 6 months ago</li> <li>first of all, please don't take any kind of torch to it. it is a sargent and green leaf dial 6630 i believe. what will most likely have to happen is it might be able to be dialed opened using a special stethoscope. if that doesn't work, then if you have access to a bore-a-scope then you can look up the drill placement for the dial ring and you can drill through and see were the gates line up so the fence can drop in and the door can be opened. you have to be very very careful not to drill through the back plate of the lock because you will punch the back cover off and</li> </ul>	remember me reset password Submit a new
trigger the re-locker and then it becomes a huge problem. if you can send me a closer pic of the dial and any writing on the door i should be able get you some more information.	<b>pics</b> unsubscribe 4,437,424 gawk
▲ [-] sighbourbon 2451 points 6 months ago	15,728 users online
holy crap! may i ask what you do for a living?	A place to share photographs ar free to post your own, but pleas
	The copose your own, but plea







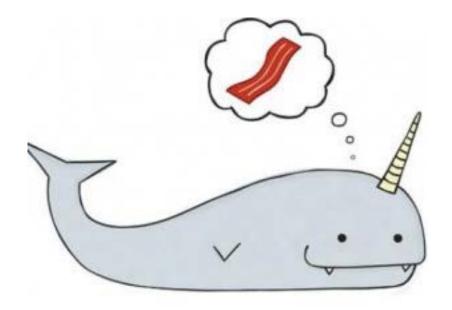
"The Safe" follow up



## **Questions?**







Thank you!



