

# Proven Twitter Tactics To Gain and Retain Followers

**David J. Ringer** Director, Media Relations National Audubon Society

@audubonsociety
@SerendipityBird





# **Be Interesting**





#### Power out? No problem. pic.twitter.com/dnQ7pOgC

♠ Reply 13 Retweet ★ Favorite ●●● More



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Four more years. pic.twitter.com/bAJE6Vom ♠ Reply 1 Retweet ★ Favorite ●●● More





**#prnbig3** 

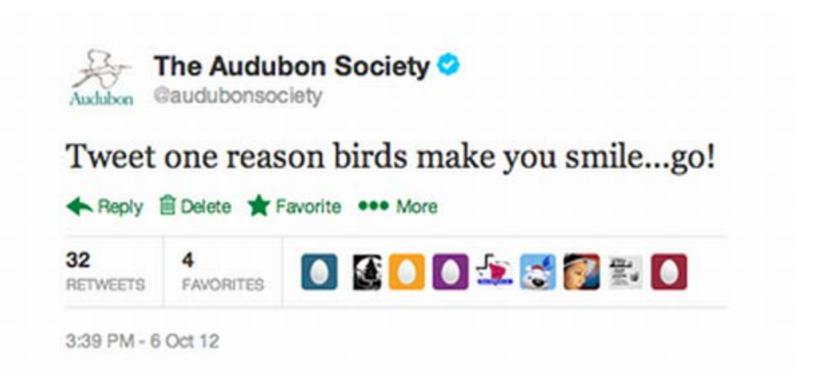
16,060

6.222

FAVORITES

RETWEETS









# RT @kek608: They take baths in public. RT @audubonsoc

make you smi



RETWEET

FAVORITE

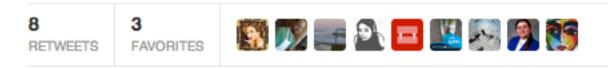


The Audubon Society 오

bon @audubonsociety

RT @vandonc: Birds: worm-eating dinosaurs that hang out on your lawn. RT @audubonsociety Tweet one reason birds make you smile...go!

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🛧 Reply 🛍 Delete 🌟 Favorite 🛛 🐽 More
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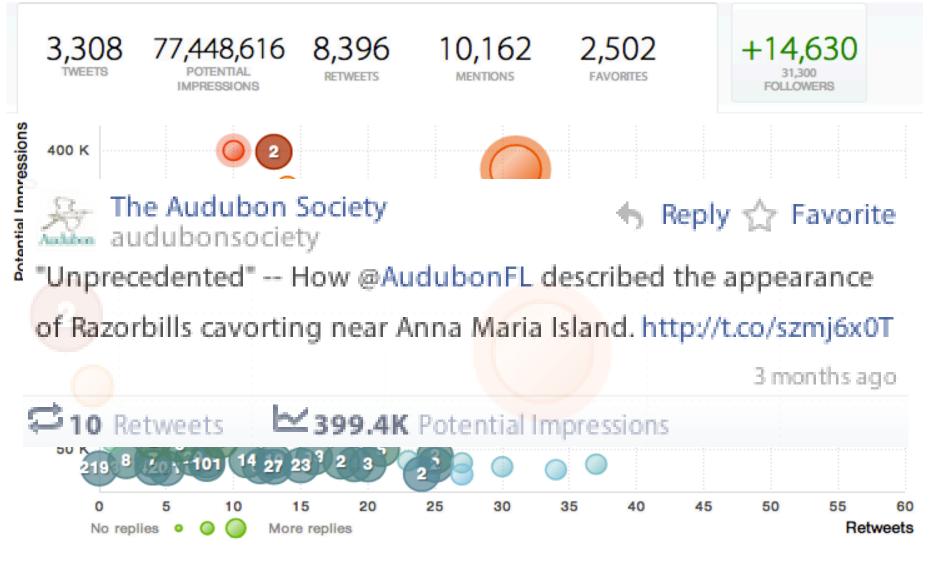
Birders: Want to help w/this ID? MT @timCberry: Snapped a shot of this guy in the yard, anybody know what it's called pic.twitter.com/SGDNxAmqyI

🛧 Reply 🛍 Delete 🔺 Favorite 👓 More



**#prnbig3** 











# National Wildlife Week is a perfect time to celebrate trees & all they do for wildlife -including birds! ow.ly/jdWOJ via @NWF

🛧 Reply 🔁 Retweet ★ Favorite 🐽 More



6:15 AM - 20 Mar 13



# Listen. And Engage.



 Rebecca Deatsman @rdeatsman
 26 Oct

 Just got my 2011/12 American Birds in the mail from

 @audubonsociety. Kind of bummed it'll only be online from

 now on, but I understand.

 Details < Reply 13 Retweet \* Favorite \*\*\* More</td>



@rdeatsman Thanks for understanding! This will let us make the count even bigger and more effective -- and save more trees for the birds.





#### Rebecca Deatsman @rdeatsman

27 Oct

Always mildly startling to get up in the morning, check your notifications, & discover that @audubonsociety actually replied to your tweet!

#prnbig3





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Giorgia\_macielr Mar 31, 7:07am via Web

Hats off to Houston Audubon Society for suppofor the Texas legislature to enact refundable deposits



BirdsUpdate Mar 31, 6:38am via dlvr.it

IDDC: Auduben Cesisty helde youth

BIRDS: Audubon Society holds youth art contest

TheNewsTribune.com dlvr.it/38zk2g



burgoonm

Mar 31, 5:12am via Twitter for iPhone

@ImMattMan And where are you going to perform that? Ive already received invites from the Audubon Society's annual "Cocks and Hen's" gala.

Show Conversation



# **Celebrate Your Advocates**

## charity: water 📀 **Ocharitywater** We're an NYC-based charity working in 20 developing countries around the world, bringing clean water to people in need. New York, NY · http://www.charitywater.org 5,651 275,912 1,386,300 1-Following TWEETS FOLLOWING FOLLOWERS







@audubonsociety

# **#FF** Thanks for the RTs & mentions! @mindyll @lady1pheonix @Syntain @Birder\_Katie @jbscience @Caribbean\_LCC @NatureShare @CECPAN

A Reply 🛍 Delete 🔺 Favorite 👓 More



10:15 PM - 7 Dec 12

Reply to @mindyll @lady1pheonix @Syntain @Birder\_Katie @jbscience



christine j smith @lady1pheonix 9 Dec @audubonsociety @mindyll @syntain @birder\_katie @jbscience @caribbean\_lcc @natureshare @cecpan thanks I just love animals





# Thanks! Right back at ya MT @BetteMidler: Love @audubonsociety. They raise my spirits w/the great work they do; who doesn't love birds??



# @ecorazzi Thanks for the follow!

🛧 Reply 🛍 Delete 🌟 Favorite 🛛 🐽 More



# Get Out There and Tweet!

- Be interesting: Brand, timing, humanity
  - o What else is happening in the world?
  - Embrace and encourage user-generated content
- Use <u>Crowdbooster</u> to figure out what works
- Tweet often: More tweets = more followers
- Listen and engage
  - Set up brand searches in <u>HootSuite</u>
  - Use <u>Tweepi</u> to follow people in your space
  - Respond, respond, respond

# • Thank fans and influencers

- Increases engagement and builds your credibility
- Creates long-term advocates