

# SNAPCHAT METRICS

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# TOPICS I'LL BE COVERING

- ▶ Snapchat Score
- ▶ Where to find metrics
- ▶ What to measure
- ▶ Earned buzz

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# MEASURING SUCCESS





# MEASURING **SUCCESS** ON SNAPCHAT

- ▶ Limited insights
- ▶ Lacking in third party analytics applications
- ▶ Manual data tracking and analysis

By taking a closer look at the information Snapchat *does* provide, you can still find **tangible metrics** and learn how to effectively measure your Snapchat efforts.

# SNAPCHAT SCORE

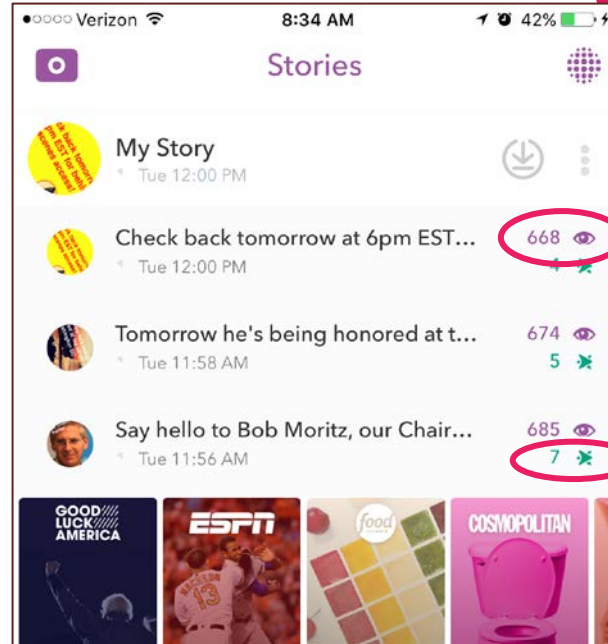
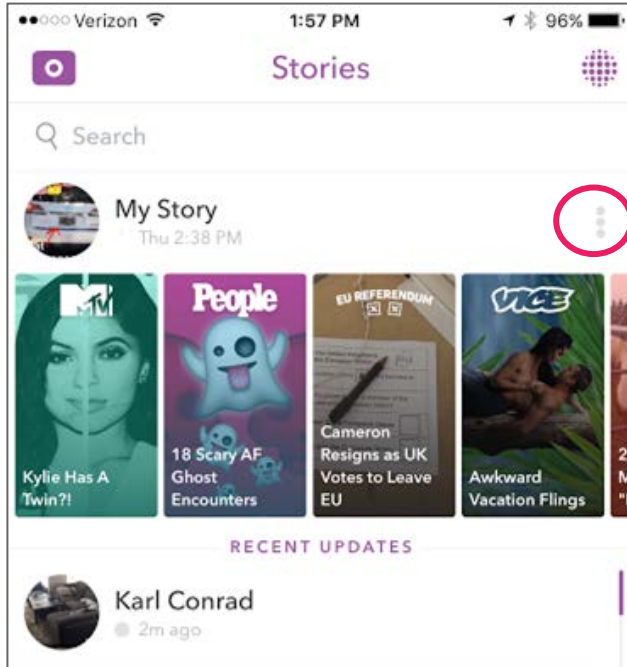
The total number of Snaps a user has sent or received.

Track this over time.



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# WHERE TO FIND METRICS



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# WHAT SHOULD YOU MEASURE

## Total Unique Views

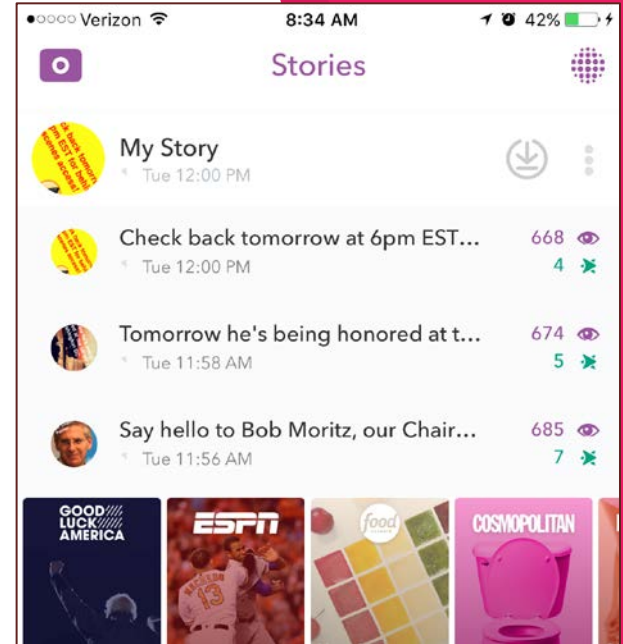
The number of people who have opened up the first frame in your Snapchat story for at least a second.

*Example: 685*

## Total Story Completions

The number of people who have viewed your entire story. To measure, look at the number of people who have viewed the last snap in your story.

*Example: 668*



# WHAT SHOULD YOU MEASURE

## Story Completion Rate

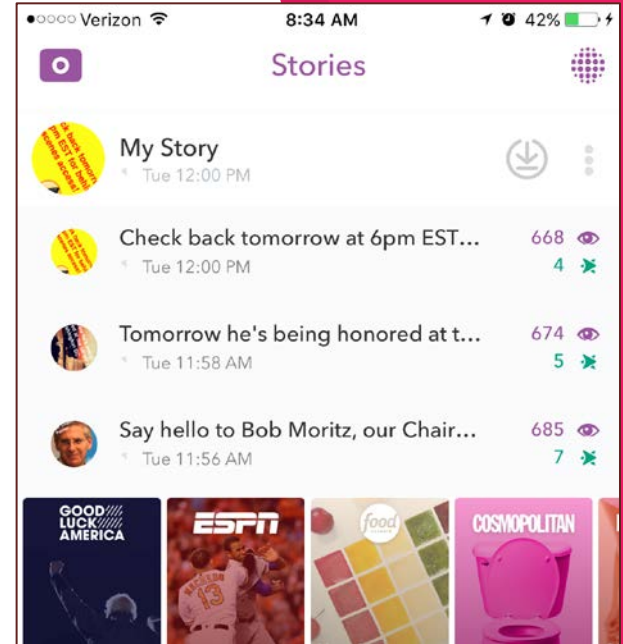
Divide total views in the last snap from the total views in first snap.

*Example:  $668/685 = 98\%$  completion rate*

## Screenshots

How many people have taken a screenshot of your content.

*Example:  $7+5+4 = 16$*



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# WHAT SHOULD YOU MEASURE

## Total Snaps

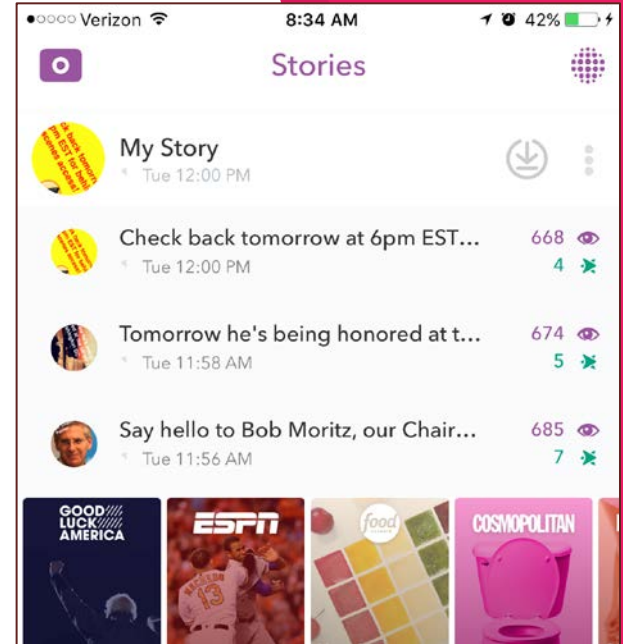
How many snaps you had in your story.

*Example: 3*

## Snap Story Length

The total length of your story.

*Example: 15 seconds*



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# EARNED BUZZ

Don't forget about tracking metrics  
across other platforms.

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Rob Fields  
@robfields

Want to see a smart, fun use of  
[@Snapchat](#)? Check out what [@PwC\\_LLP](#)  
is doing to highlight its [#Oscar2016](#)  
involvement.



Reply to Rob Fields, Snapchat, PwC LLP



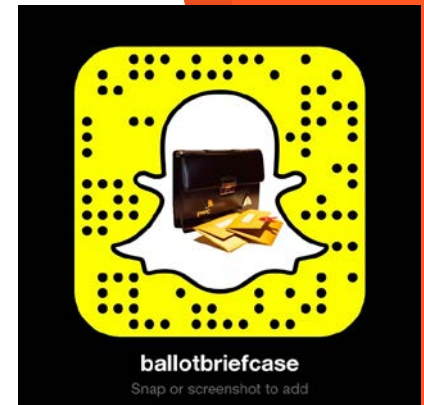
**THANKS!**  
Any questions?



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## CREDITS

- ▶ Presentation template by [SlidesCarnival](#)