



The Barcelona Principles are the framework for effective public relations and communication measurement.



Goal setting and measurement are fundamental to communication and public relations

- Identify who, what, how much, and by when.
- Be holistic, integrated and aligned across all PESO channels.



Specific



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Measurable











Measurement and evaluation require both qualitative and quantitative methods

Qual helps explain Quant



AVEs are not the value of communication



Measuring communication outcomes is recommended versus only measuring outputs

Corporate Reputation Comprehension Investment **Brand Equity** Public Decisions Policy Behavior **Employee** Engagement Other shifts in stakeholders **Awareness** Advocacy related Attitude to purchase **Donations**

Social media can and should be measured consistently with other media channels





















OUTCOMES

The effect on organizational performance can and should be measured where possible

Provide reliable input into integrated marketing and communication models, including through advanced econometrics and advanced survey analysis.



Profitability



Retention



Revenue



Market Share



Equity



Measurement and evaluation should be transparent, consistent and valid





