Emerging Platforms: Periscope & Live Streaming Applications for Brands



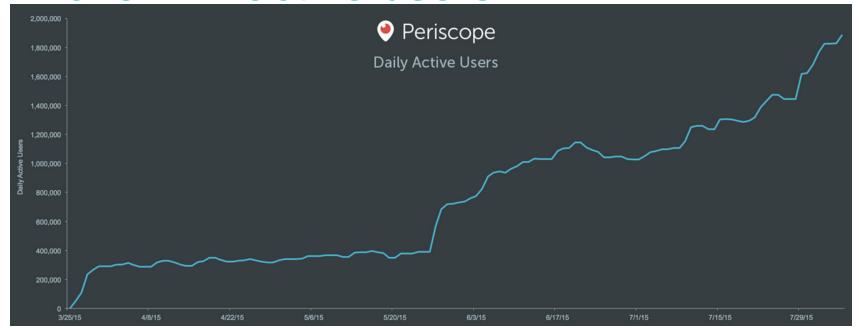
Mike Delgado

Sr. Manager of Social Media at Experian @mikedelgado

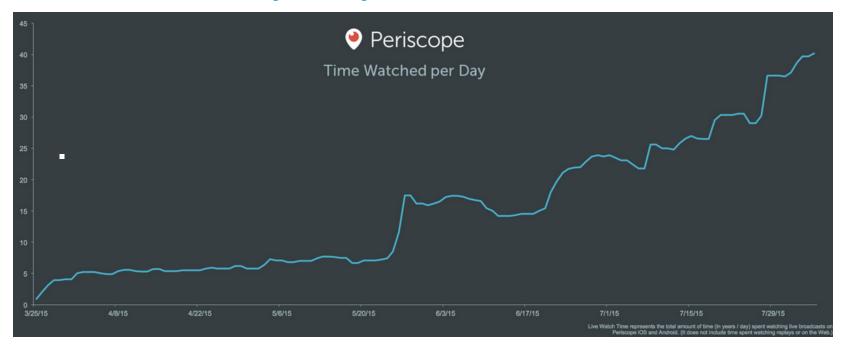
#socialsummit1



There are +10M Periscope accounts and over 2M active users.



Periscope users watch the equivalent of 40 years' worth of video every day.



Emerging Platforms: Business Challenges

Brands are unsure if Periscope is a channel that will help them achieve business goals.

Brands are unsure if their target audience is using Periscope.

Brands in highly regulated industries are concerned about what questions might get asked - and how to respond.

Popular social media management tools haven't incorporated Periscope data - so reporting is manual.

Brands want to be polished and professional, but mistakes easily happen on live video.

Brands are already too busy engaging on popular social networks.

Brands aren't sure of who should be the "face" of the brand on Periscope.

Emerging Platforms: What Brands Are Scoping

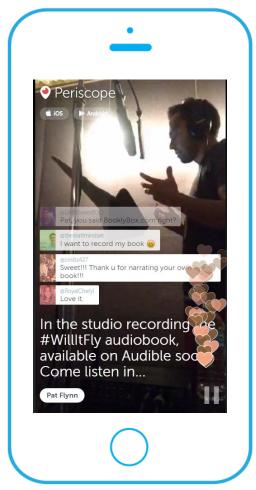
Product Launches

SanDisk launches new product on Periscope and uploads scope video to

YouTube.



Pat Flynn promotes his new book by letting fans watch the audio book recording.



Adobe celebrated latest update of Creative Cloud with a 24 hour Periscope campaign. June 16, 2015 / Apps & Services / Events / The Latest / Michael Chaize

Live from Adobe... 24 Hours of Creative Cloud

To celebrate the 2015 release of Creative Cloud, join us on Periscope for a 24-hour conversation to see what's new, and chat with Adobe team members from around the world.

An hourly broadcast

Beginning at 11:00am CEST (5:00am ET) on June 17, and at the top of every hour afterward, the Creative Cloud team will start a new broadcast. We'll share our passion and our excitement for this new release, and our vision for a connected creative process.

For 24 hours you can chat with 24 different members of our team (evangelists, product managers): We'll discuss new features, explain the mobile-to-desktop workflow and CreativeSync technology, and give you the opportunity to meet and engage with the teams behind our applications and services—Adobe Photoshop CC, Adobe Illustrator CC, Adobe InDesign CC, Adobe Muse CC, Typekit, Adobe Stock—our mobile applications, and more.

We'll travel around the globe

Beginning in Europe on June 17 at 11:00am CEST (5:00am ET), we'll follow the sun to broadcast from the US, and complete our journey in Japan on June 18.

A.M.A.

Cigna CMO answered questions, gave tour, and talked about her team.



STREAMING LIVE TO YOUR MOBILE

> Suzanne de Geus CHIEF MARKETING OFFICER

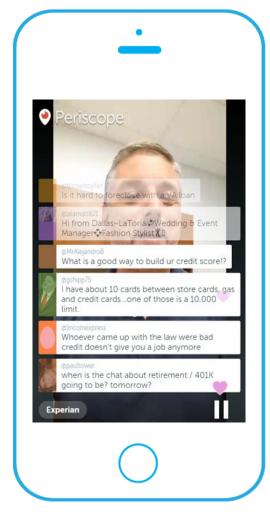


Ryan Holmes, CEO of HootSuite, held a AMA on Periscope to answer



Experian hosts a #CreditScope every
Tuesday and Thursday to answer credit

questions.



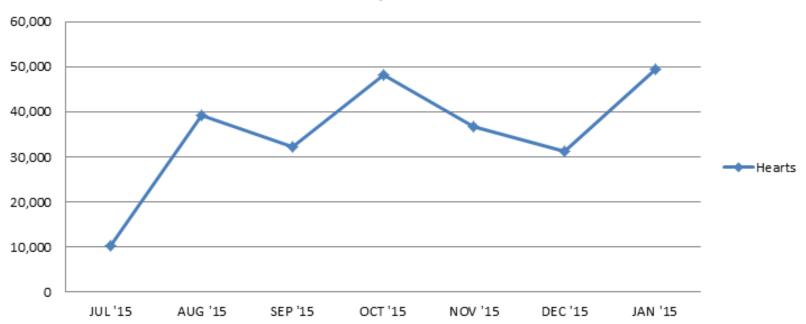
Experian recruiters discusses career opportunities every Monday in

#JobScope.



Experian earning +35k hearts per month.

Periscope Hearts



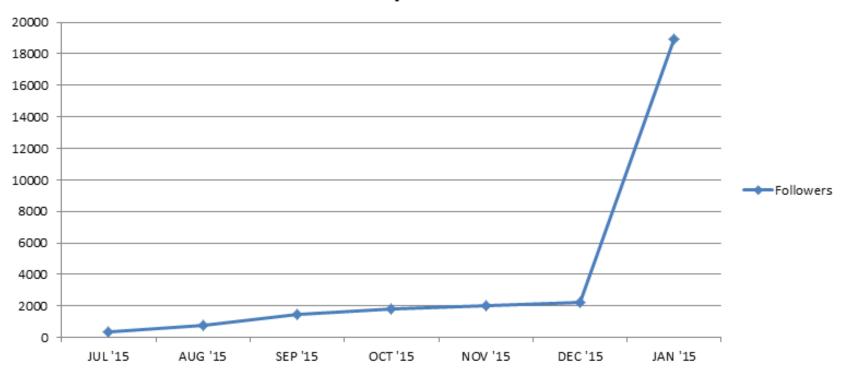
Experian receives 4.5k comments per month.

Periscope Comments



Experian follower count exploded to nearly 20k fans on Periscope.

Periscope Followers



Tutorials

Adobe uses Periscope to help and inspire artists.

🛂 Follow



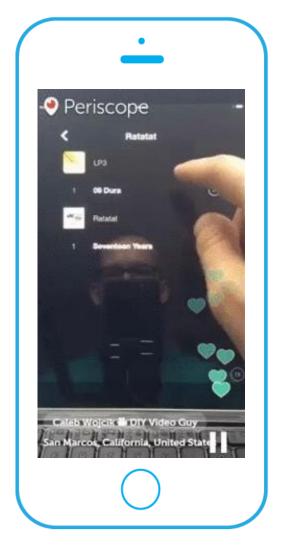
LIVE on #Periscope : Live from #Adobe
France - My tips to convert hand #lettering into
vectors #design
periscope.tv/w/aEhWkDEyODM3...



9:00 AM - 10 Jun 2015



DIY Video Guy provides editing tutorials on Periscope and answers questions.



Events

SAP hosts an interview on Periscope during their leadership conference.



News

The Motley Fool discusses today's news with their viewers.



Taco Bell uses Periscope for campaign and news announcements.





Thought Leadership

Michael Hyatt shares leadership and productivity tips.



Behind the Scenes

GE gave tours inside its facilities during #DroneWeek on Periscope.





5 days. 5 facilities. 1 re-engineered drone. Don't miss the badass machines LIVE on Periscope, 7/20-7/24! #DRONEWEEK



#DRONEWEEK

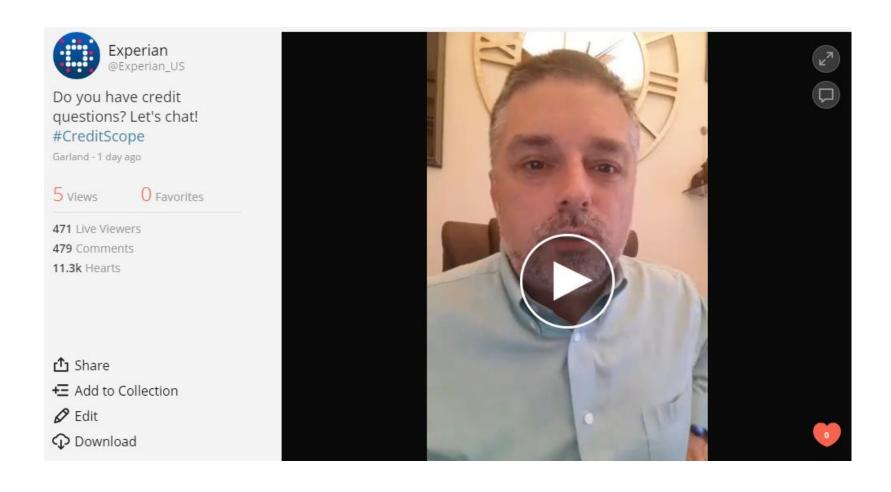
HootSuite gave tours of their offices and introduced employees. #FollowTheSun



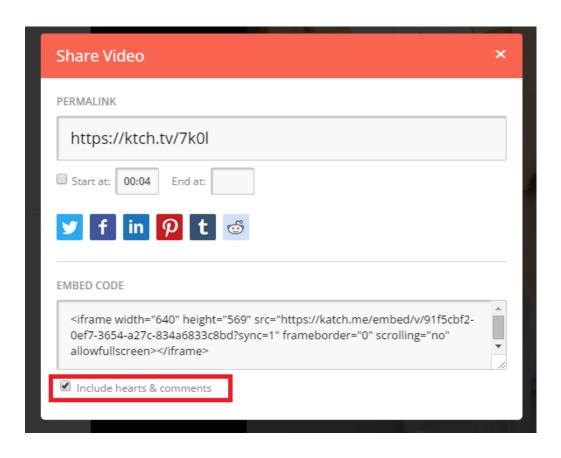
Periscope Live Broadcast Schedule			
Hootsuite Office	Timezone (GMT)	Timezone (PST)	Hootsuite Owl
Singapore	GMT+8	7AM PST	@deanbrks
Romania	GMT+3	8AM PST	@mihneadb
ик	GMT+1	9AM PST	@holeytonal
Commercial Break with our CEO	GMT-7	9:05AM PST	@invoker
Brazil	GMT-3	10AM PST	@hoot_cferraz
Boston	GMT-4	11AM PST	@bpcockerell
San Francisco	GMT-7	12AM PST	@kimitated
Vancouver (HQ 2)	GMT-7	1PM PST	@mohamedzahid02
Vancouver (HQ 1)	GMT-7	2PM PST	@noelpullen

Emerging Platforms: Actionable Analytics

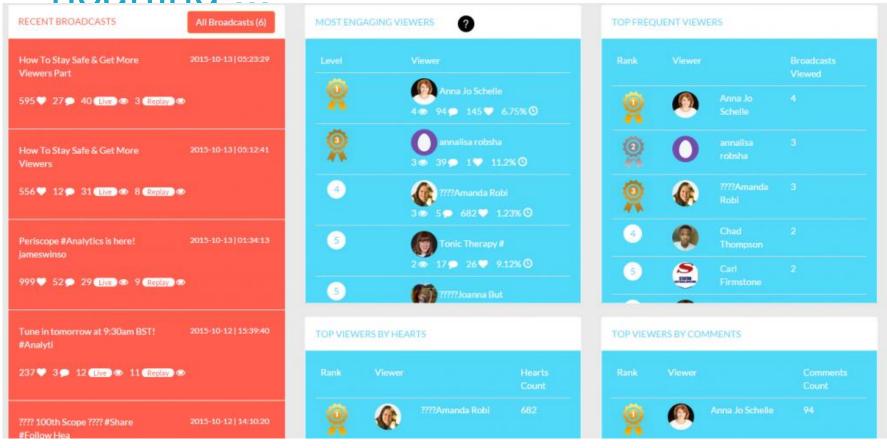
Katch.me can archive your scopes and comments (along w/ analytics).



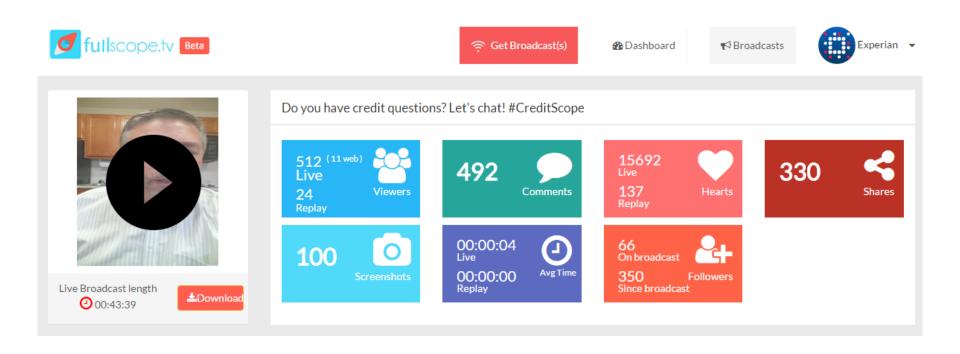
Katch.me allows you to embed video with hearts/comments turned off/on.



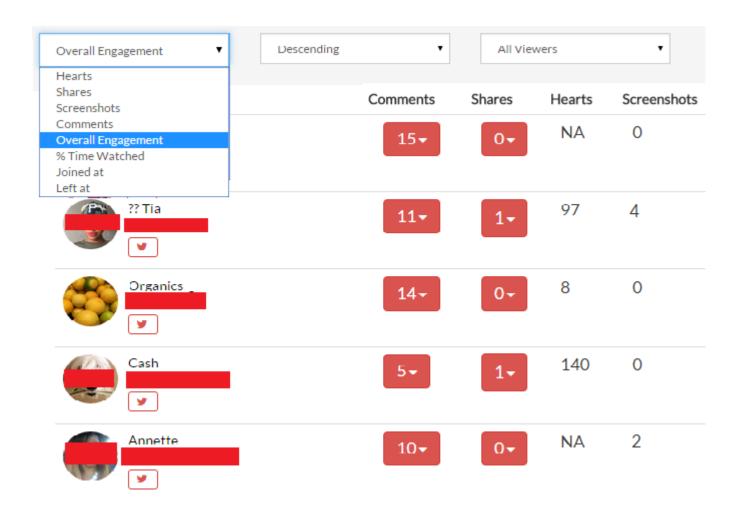
Fullscope.tv can provide insight into who is viewing, sharing, commenting, hearting



Fullscope.tv provides detailed engagement metrics on each scope.



Fullscope.tv provides engagement metrics on each viewer.



Emerging Platforms: Best Practices on Scoping

Promote your upcoming scope.





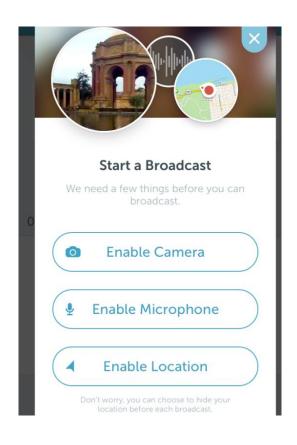
Use a tripod for a professional scope.



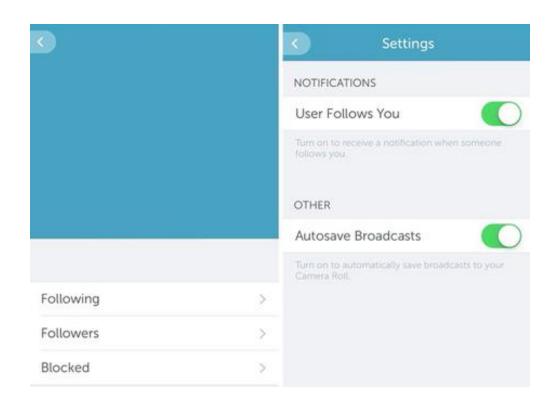
Make sure you have great wifi and keep phone charged.



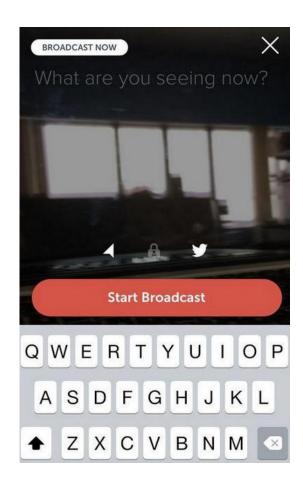
Enable location, microphone and camera.



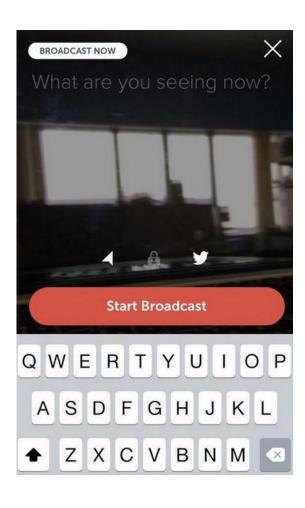
In settings, make sure to autosave broadcasts



Use a catchy headline to attract your target audience. Use emojis.

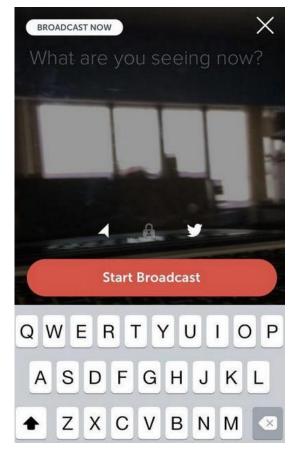


Keep most important visuals in topthird of your screen in portrait mode.

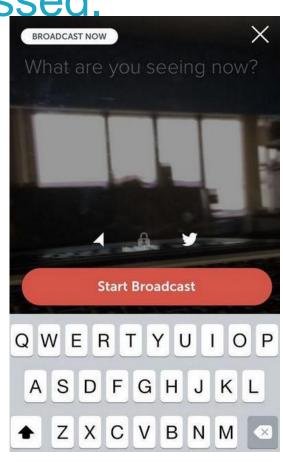


Engage with your audience by asking questions and thanking people by

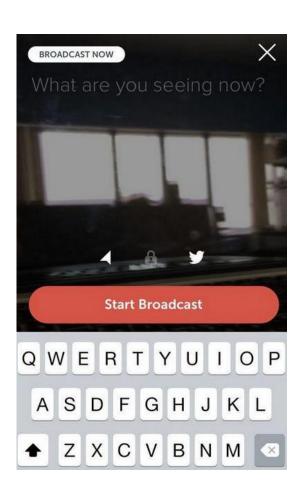
name.



Engage by having someone comment as your brand to answer questions not addressed.



Re-share broadcast when over.



Serve Consistency Open-up Promote Engage

Emerging Platforms: Questions?